

# 2023

## TERMS AND CONDITIONS CHARGES FOR SERVICES

provided by  
**PORT OF VARNA EAD**



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## I. GENERAL TERMS AND CONDITIONS

### Article 1

- (1)** These "2023 Terms & Conditions and Charges for Services provided by Port of Varna EAD" (as a port for public transport) shall regulate rendering of services and payment thereof by shippers, ship owners and other Customers related to cargo handling from/to vessels and inland transport units, as well as other supporting activities, in accordance with the Law on Maritime Spaces, Inland Waterways and Ports of the Republic of Bulgaria.
- (2)** The port services and corresponding charges shall apply for port terminals and the Storage Base under the jurisdiction of Port of Varna EAD, and depending on their nature, these are divided into:
1. Stevedoring, transport, storage and additional services
  2. Services to vessels and other users of electric power, water, telephone communications, etc.
  3. Services provided to sports & pleasure boats
  4. Other activities.

### Article 2

Charges for services provided by Port of Varna EAD shall be paid either in EUR or in BGN equivalence calculated at the EUR exchange rate of Bulgarian National Bank valid on the day of service rendering.

### Article 3

Charges for port services are quoted in EURO (EUR) and these do not include VAT. VAT will be charged in addition, in accordance with the applicable Law on Value Added Tax and the Rules for Enforcement of the Law on VAT.

### Article 4

The charges of 2023 Terms & Conditions and Charges for Services provided by Port of Varna EAD shall be paid:

- a) per ton or part thereof of the gross weight of cargo (where charge per ton is applied)
- b) per time period (hour, day, month or part thereof, or other measurement unit)
- c) per man-hour or part thereof (where charge per man-hour is applied)
- d) per machine-hour or part thereof (where charge per machine-hour is applied).

### Article 5

- (1)** Payment settlements between the Port and the Customers shall be made in accordance with the enforceable law by means of either:
1. Direct bank transfer to the Port's bank account, or
  2. In cash, for small amounts paid by non-contract customers.
- (2)** Customers (their respective forwarders or agents) shall be responsible for making payments as per invoices for port services submitted to them within seven days of the invoicing date, unless otherwise agreed in writing.
- (3)** When payment is delayed, the Port will charge the Customer in debt the lawful interest on the outstanding amount for the overdue period.

### Article 6

- (1)** These 2023 Terms & Conditions and Charges for Services provided by Port of Varna EAD are formed on the basis of approved pricing methodology.
- (2)** The charges and conditions under Para 1 can be changed subject to agreements with the Customers.
- (3)** The Executive Director of Port of Varna EAD shall appoint a special Trade Policy Commission (TPC) which shall review the Customer's information about cargo traffic, planned and implemented volumes, the regularity of payments and the actual market conditions, and on certain conditions shall propose to the Executive Director specific terms, conditions and charges.
- (4)** In case of change in circumstances affecting the cost of service, the Port shall have the right to change and/or make additions to these "Terms, Conditions and Charges". This shall apply also in

case that the information submitted by the Customer about the handled cargo is incomplete, untrue or inconsistent with cargo's real qualities, properties, size, etc. or when such data differs from the data required for the usually applied technology of handling or storage.

- (5)** Any port services unmentioned in these "Terms, Conditions and Charges", including services to goods with specific properties, size and condition affecting the cost of service and/or technology of handling, shall be charged as per agreement.
- (6)** On definite conditions, the Port can offer a lumpsum charge for all or part of the expected operations and/or storage of certain cargo.

## II. TYPES OF SERVICES AND CHARGES

### Article 7

**(1)** Port services and corresponding charges are divided into main services and additional services.

**(2)** Main services are:

1. Stevedoring services as described in Section I, Section II and Section III of Table 1, and also in Section I, Table 1A
2. Cargo storage as described in Table 2 and Table 1A.

**(3)** Additional services are:

1. Services described in Table 3
2. Hiring of port's plant and equipment as per Table 4
3. Services provided to sports & pleasure boats in port's marina, as described in Table 5
4. Hiring of port's gear, as described in Table 6
5. Issuing of permits for admittance to port terminals, Table 7.

### Article 8

**(1)** Main stevedoring services and corresponding charges shall include:

1. Organization of all arrangements as necessary for commencement and completion of cargo operations
2. Loading/unloading cargo to/from vessel/vehicle (including to/from specialized technologic installation)
3. Cargo transfer to/from the port storage facility or loading onto the transport means
4. Cargo stowage on the transport means or in the port storage facility (open/closed/shelter)
5. Receiving, delivery, shipment and recording of handled cargo consignments going via the Port, and processing of relevant documents.

**(2)** Charges for the main handling services are divided into:

1. Charges for direct handling (without storage of goods in a Port's storage facility) of bulk, liquid bulk or general (unitized) goods
2. Charges for indirect handling via port storage facility of bulk and general (unitized) goods
3. Charges for container handling, depending on the transport pattern and state of container (full/empty).

**(3)** Charges for the main handling services do not include the additional surcharges or discounts as described in Article 11 below and also in Section IV, Table 1 and Section II, Table 1A.

**(4)** For goods not going over berth of Port of Varna EAD, the respective charges for main handling services shall apply as per Table 1 and Table 1A, depending on the handling option.

**(5)** In case that general cargo or bulk goods are handled as per "ship-berth/storage-ship" option, the charges for main handling operations for direct handling shall be levied twice.

**(6)** Charges for main handling services will be levied:

1. per ton or part thereof, based on the gross tonnage (in metric tons) as stated in the B/L of cargo carried by sea/rail/road
2. per one container, full pallet or self-propelled vehicle (cargo unit).

**(7)** The gross tonnage of cargo includes: the weight of packing, indicated container tare, weight of pallets (Euro type) or box-pallets, as well as the weight of dunnage and weather protection materials.

**(8)** Charges for main handling services will be levied as follows:

1. For goods going in land–sea direction: on the date of completion of loading onto a vessel
2. For goods going in sea–land direction: on the date of signing the Outturn Report for the vessel
3. For goods going in land–land direction: on the date of service performing.

**(9)** All main handling services will be charged on the basis of the documents as required by the current "Instructions for organization of work, order of receiving, issuing, processing and keeping the documents related to cargo handling operations in Port of Varna EAD".

#### Article 9

The charges for storage services shall not exclude the possibility for individual agreements with the Customer depending on the nature of cargo/service.

#### Article 10

The customers themselves and at their own expense transport the goods from any berth in port of Varna East/West to the Storage Base or vice versa.

### III. ABNORMAL WORKING CONDITIONS AND STATE OF CARGO

#### Article 11

**(1)** "Abnormal working conditions, state and shape of cargo" means lack of normal working conditions for handling of sea or land transport means, deriving from the technical design or type of vessels and vehicles, or from the shape and state of cargo. Such abnormal conditions are subject to additional surcharges over the base handling charges as indicated in Section IV, Table 1 and Section II, Table 1A. Surcharge will be levied as a percentage over the regular charge.

**(2)** The quantity of cargo handled under abnormal conditions will be ascertained by Act duly issued by representatives of the Port, Customs Office, carrier and/or shipper or its forwarder/agent.

**(3)** Main handling charges are subject to 50% increase in case of:

1. Abnormal working conditions:
  - a) no separation between different consignments as per B/L (articles in the B/L), and sorting is needed
  - b) handling of vessels with hatch square under 18 square meters; handling of cargo in compartments which are not intended for cargo stowage: lockers, deep tanks, cabins/decks, etc.
  - c) moving of cargo to a distance longer than 6 meters from the hold opening
  - d) handling of cargo from vehicles when consignments are mixed and not arranged in accordance with cargo documents.
2. Abnormal state and shape of cargo:
  - a) handling of goods in damaged packing: torn or damaged bags, broken cases, torn bands, untied bales, rotten or punched packing, or packing covered with corrosive substance (acid, caustic soda, chemicals), over-heated bags (over 40°C), etc.
  - b) bags with hardened contents, bags with nylon packing, distorted or unshaped bales, damaged barrels
  - c) oil stained pipes, pipes with bitumen coating, pipes of diameter over 100 cm, pipe bends, handling of mixed-up metals
  - d) loading/unloading frozen, iced, snowed or sticky goods
  - e) operations with infected or contaminated goods, as well as consolidated, hardened or melting goods
  - f) operations at air temperatures below –10°C
  - g) other abnormal state and shape of goods which may hamper stevedoring operations, unmentioned above.

**(4)** The charges for main handling services will be increased by the respective percentage over the regular charges for direct handling in case of:

1. trimming or spreading of bulk goods: 80%
2. pushing, arranging or pulling out cargo stowed in under-deck compartments:

- by hand: 80%
  - by means of equipment: 50%
3. handling of vessels with hatch openings smaller than 12 square metres: 100%
  4. loading of containers with specific container numbers on board and/or in underdeck compartments as requested by the ship owner or the Customer: by 25% over the charges in Item 1, Section I, Table 1A (excluding IMO class containers, reefer containers or flat racks).
- (5) Surcharges over the base handling charges will be agreed individually:
1. when handling out-of-gauge goods
  2. when working conditions for a certain operation are extremely severe.

#### Article 12

Surcharges (in percentages) on base handling charges which apply for goods handled in such a state and under such conditions which result in disruption of loading/discharging operations and lower productivity are listed in Section IV, Table 1 and Section II, Table 1A.

#### Article 13

When a consignment of cargo falls under more than one abnormal condition or state of cargo, or when other surcharges/discounts should also apply, the actual due amount will be calculated as a sum of all surcharges/discounts incurred.

### IV. OTHER TERMS AND CONDITIONS FOR CHARGING

#### Article 14

In case that cargo consignment has been cancelled for export and shipped back to the hinterland, the charges for main handling services will be payable at full rate.

#### Article 15

In case that several types of cargo chargeable at different tariff rates are included in the same document (without specifying separately numbers or unit weights), the highest rate for the main handling operations will apply for the entire consignment.

#### Article 16

- (1)** Materials needed for loading/discharging operations and additional services (ex. dunnage used during loading of trucks, rail cars, vessels – including dunnage for heavy parcels, lashing of cargo units, etc.) are not included in the charges for port services.
- (2)** Materials will be supplied by the Port subject to availability, and the Customer will be charged additionally the cost of materials plus the additional expenses incurred by the Port for purchasing, receiving, unloading, subsequent processing, etc. of such materials.
- (3)** In case that the Port cannot provide the needed materials, the Customer will supply such materials at his own expense.

#### Article 17

Conditions for handling of dangerous goods and transit cargo related to international projects will be subject to individual agreement between the Port and the Customer.

#### Article 18

The Customers shall specify in the documents submitted to the Port:

1. Parcels with unit weight over 10 tons
2. Voluminous cargoes (over 2 cubic metres per ton)
3. Long length cargoes (over 8 metres in length)

4. In case of dangerous goods: the IMO class of hazardous cargo, specifications, physical and chemical properties, any safety instructions and personal protection required for handling.

#### Article 19

Correction of ordered service can be accepted only if the termination of requested service is possible, and subject to payment.

#### Article 20

The costs of fire prevention service, environmental protection, etc. incurred by the Port during loading/discharging operations/services will be charged additionally for Customer's account, subject to 20% surcharge.

#### Article 21

The Port shall be entitled to move/transfer at Customer's expense (without Customer's consent) any cargo consignment from one storage facility to another in case that such cargo is not shipped from the storage areas within the agreed period (including cargo dwelling for more than 3 months).

### V. OBLIGATIONS FOR PAYMENT OF CHARGES

#### Article 22

- (1)** The Port requires 100% advance payment (deposit) of handling charges by the Customers, depending on the handling option and subject to a prior agreement made between the parties.
- (2)** In case of shipment of cargo by rail, the Customers shall provide 100% advance payment of due amounts to cover the charges pursuant to the Tariffs of the relevant licensed service provider (rail freight, wagon shunting, delays, etc.).
- (3)** The advance payment (deposit) shall be made by bank transfer to the Port's bank account at least 24 hours prior to actual commencement of the relevant service.

#### Article 23

Unless otherwise agreed beforehand, the Customers will cover the balance up to the actually due amount after the final completion of cargo handling operations.

#### Article 24

The Port will issue and submit to the Customers invoices for rendered services (in compliance with these "2023 Terms & Conditions and Charges for Services provided by Port of Varna EAD"):

1. in a five-day period after completion of service
2. for cargo storage (per ton per month or part thereof; and per square metre per month or part thereof) – on every 5<sup>th</sup> day of the current month
3. for cargo storage, in case that cargo has remained unshipped for two months of receiving in the Port's storage (when charged per ton per day) – at the end of each calendar month, but not later than the shipment date of such cargo.

#### Article 25

Should the Customer has given instructions to the Port for shipment of imported goods by rail, the Port shall remit all due charges to rail operators as included in the B/L (shunting, weighing, washing, delays of wagons etc.) together with the cost of rail B/L to the servicing loading railway station on Customer's behalf and for Customer's account, unless the Customer has made direct arrangements for payment with the railway station.

#### Article 26

Should the Port finds during an inspection that the weight of goods has been incorrectly stated (understated) by the Customer, the main cargo handling services will be charged at triple rate.

### Article 27

- (1)** In case of overdue payment (incl. when the Customer has failed to remit the advance payment), the Port shall require additional coverage in the form of a bank guarantee. Should such guarantee is not provided, the Port will be entitled:
1. to stop receiving new cargo
  2. to stop handling of vessel
  3. to stop shipment of cargo
  4. to detain certain quantity of cargo / number of containers equivalent to the outstanding amount
  5. to terminate providing of the respective service
  6. to request detention of vessel, in compliance with the Code of Merchant Shipping.
- (2)** In the event that a port service is terminated by virtue of the preceding Paragraph, the Port will send a written notice to the faulty Customer indicating the exact reasons for taking such measure.

## VI. FINAL PROVISIONS

### Article 28

- (1)** These "2023 Terms & Conditions and Charges for Services provided by Port of Varna EAD" shall apply, unless otherwise agreed between the Port and the Customer.
- (2)** Handling of goods and providing of services not mentioned in these "2023 Terms & Conditions and Charges for Services provided by Port of Varna EAD" shall be subject to agreement.

### Article 29

- (1)** The Customer shall be entitled to make a claim with the Port with respect to improper service or wrong invoicing within 14 calendar days after final completion of the agreed port services and in compliance with the port regulations.
- (2)** The procedure for making and settling of claims with respect to accidents or damage and deficiency is described in Appendix 1 hereto.

### Article 30

Port of Varna EAD will notify its Customers through their respective forwarders or agents about any changes of terms, conditions and charges for services one month prior to their enforcement.

### Article 31

- (1)** These "2023 Terms & Conditions and Charges for Services provided by Port of Varna EAD" have been adopted by the Board of Directors, Protocol No. 11 dated 29.11.2022, and shall be effective as of 01.01.2023.
- (2)** With the entry into force, these "2023 Terms & Conditions and Charges for Services provided by Port of Varna EAD" shall supersede the "Terms & Conditions and Charges for Services of Port of Varna EAD" effective as of 01.01.2021 and any amendments thereto made before 31.12.2022.



TABLE 1. MAIN HANDLING SERVICES (EUR, €)  
BULK GOODS, LIQUID BULKS, GENERAL CARGO

Item	TYPE OF CARGO	Unit	HANDLING	
			4	5
1	2	3	4	5
Section I	BULK GOODS		Direct	Indirect
1	Wheat, maize, barley, rape-seed	ton	4,41	5,90
2	Sunflower, grain cake, soya meal	ton	5,80	6,50
3	Sugar unrefined	ton	6,00	7,00
4	Sand, clinker, clay, limestone, dolomite	ton	3,40	4,25
5	Kaolin, bentonite, chamotte, raw gypsum, talc	ton	3,80	4,50
6	Phosphorite	ton	4,00	6,20
7	Apatite	ton	5,80	7,30
8	Ores and ore concentrates, bauxite, magnesite, pyrite	ton	3,00	4,44
9	Coal	ton	2,80	4,00
9.1	Coal of D mark		2,80	6,60
10	Coke, petro-coke	ton	3,15	5
11	Fertilizers	ton	4,00	5,30
12	Rock/sea/technical salt, bitumen, crushed sand, paving blocks, stones, copper slag, rubble	ton	2,85	3,95
13	Cement, urea (handling by means of specialized technologic lines)	ton	3,13	-
14	Soda ash (handling by means of specialized technologic lines)	ton	3,85	-
15	Metal waste (scrap)	ton	9,00	13,00
16	Woodchips, pellets	ton	5,27 5,62*	6,32
17	Others	ton	to be agreed	

Section II	LIQUID BULKS (handling by means of specialized technologic lines)	Unit	Direct
18	Dichloroethane	ton	6,70
19	Sulfuric acid, caustic soda (sodium hydroxide)	ton	4,00
20	Liquid urea	ton	3,40
21	Wine and wine distillate	ton	1,60
22	Vegetable oil	ton	3,80
23	Waste vegetable oil	ton	4,50
24	Molasses	ton	4,70
25	Others	ton	to be agreed

Section III 1	GENERAL (UNITISED) CARGO 2	Unit 3	Direct 4	Indirect 5
26	Cargo in bags, big bags, slings:			
	a) up to 26 kg (manual)	ton	12	19
	b) over 26 kg and up to 51 kg (manual work in pairs)	ton	16	20
	c) 500 kg up to 1500 kg (big bags, slings, mechanised)	ton	6	9
	e) over 1500 kg	ton	5	7
27	Cargo in cartons, boxes, wooden cases:			
	a) up to 20 kg (manual)	ton	15	18
	b) over 20 kg and up to 199 kg	ton	12	15
	c) over 200 kg and up to 1,499 kg	ton	11	14
	d) over 1,500 kg and up to 4,999 kg	ton	8	10
28	Goods in pallets (EUR per unit)			
	a) up to 800 kg	pallet	7	10
	b) over 800 kg up to 1400 kg	pallet	6	8
29	Cargo in bales, bundles, packs	ton	15	20
30	Cargo in rolls, coils and reels (unit weight up to/over 500 kg) and cargo in barrels and drum containers (unit weight up to/over 150 kg)			
	a) unit weight up to 500 kg or 150 kg, respectively	ton	10	13
	b) unit weight over 500 kg or 150 kg, respectively	ton	8	11
31	Other unitised cargo, plant and equipment, structures (packed/unpacked)			
	a) up to 500 kg	ton	11	14
	b) over 500 kg and up to 1,500 kg	ton	8	9
	c) over 1,500 kg and up to 5,000 kg	ton	7	8
	d) over 5,000 kg and up to 10,000 kg	ton	6	7
	e) over 10,000 kg and up to 15,000 kg	ton	8	10
	f) tyres	ton	16	19
	g) oil or gas line pipes	ton	11	14
32	Sports & pleasure boats, vehicles and hoist equipment, other equipment (loading or discharging)			
	a) yachts and boats up to 12m, via berth	unit	644	
	- in case of container (un)stuffing and handling on land	unit	176	
	b) yachts and boats over 12m, via berth	unit	1287	
	- in case of container (un)stuffing and handling on land	unit	258	
	c) non-self-propelled vehicles, unit weight 5 to 14 tons	unit	164	
	- in case of container (un)stuffing	unit	148	
	d) non-self-propelled vehicles, unit weight up to 5 tons	unit	102	
	- in case of container (un)stuffing	unit	92	
	33	Self-propelled vehicles (via ramp)		

	a) cars, motorcycles, ATV, jets (incl. container un/stuffing )	unit	82	
	b) trucks, buses, trailers	unit	258	
	- in case of container un/stuffing	unit	140	
	c) track-mounted, agricultural equipment, military equipment, hoist equipment	unit	316	
	- in case of container un/stuffing	unit	199	
34	Heavy plant and equipment, floating craft, transport means and other machinery (as per unit weight):			
	a) over 15,000 kg and up to 30,000 kg	ton	13	16
	b) over 30,000 kg and up to 100,000 kg	ton	15	18
	c) over 100,000 kg and up to 130,000 kg	ton	19	23
	d) over 130,000 kg, by means of 2 port cranes	ton	23	28
35	Stone blocks (granite, marble), as per unit weight:			
	a) over 10,000 kg up to 15,000 kg	ton	6	7.50
	b) over 15,000 kg up to 30,000 kg	ton	7	8
36	Metals, as per weight of cargo unit:			
	a) up to 80 kg (incl. track rails, cross-rails, per linear metre)	ton	10	13
	b) over 80 kg and up to 250 kg (incl. metal sheets, packs, units)	ton	8,20	11
	c) over 250 kg and up to 1,000 kg (incl. steel wire, conductors, etc.)	ton	8	10
	d) for metal sheets, packs, pipes (over 1,000 kg – only for the mentioned types of metal/packing)	ton	7	9
	e) over 1,000 kg and up to 5,000 kg (incl. steel rolls, metals in stacks, bundles, etc.)	ton	6	8
	f) over 5,000 kg and up to 10,000 kg (incl. ingots, rolls, metals in stacks, bundles, etc.)	ton	5	6
	g) over 10,000 kg	ton	4	5
37	Cast iron (mechanised handling)	ton	7	10
38	Timber, not processed (bundled/loose)	ton	6,50	8,50
39	Timber in bundles, packs	ton	9	12
40	Other wood material (fire logs in bundles/slings, separation material, etc.)	ton	13	16
41	Plywood, cardboard, fibreboard, compressed wood and other wood products (in packs or pallets)	ton	8	14
42	Paper			
	a) rolls up to 1000 kg	ton	11	15
	b) rolls over 1000 kg	ton	9	12
	c) bales (loose)	ton	12	13
43	Cellulose			
	a) bales (loose)	ton	13	16
	b) packs (4-8 bales each)	ton	10	13
44	Glass sheets, glassware, chinaware, ceramics, pottery (cases)	ton	14	19,50
45	Fresh fruit and vegetables (in cases, cartons)	ton	20	23
46	Chilled / frozen goods (in cases, boxes, cartons)	ton	15	19,50
47	Livestock	ton	18	
48	Fodder	ton	20	

Section IV	SURCHARGES ON THE RATES IN SECTIONS I, II AND III, Columns 4, 5	Unit	Percentage
49	Surcharge for fragile goods, as per type of cargo		+20%
50	Surcharges for voluminous goods, depending on handling option:		
	a) goods in bags:		
	• 2,0 – 2,4	cubic metres per ton	+30%
	• over 2,4	cubic metres per ton	+50%
	b) timber, wood products and other general cargoes:		
	• 3,0 and up to 6,0	cubic metres per ton	+20%
	• 6,0 and up to 10,0	cubic metres per ton	+50%
51	Handling of dangerous goods (as per IMO classification):		
	a) Explosive (1)		+200%
	b) Toxic (6.1), Flammable liquids (3)		+100%
	c) Substances liable to spontaneous combustion (4.2), Infectious substances (6.2)		+75%
	d) Compressed, liquefied, dissolved gases (2), Flammable solids (4.1), Substances which, in contact with water, emit flammable gases (4.3), Oxidizing substances (5.1), Organic peroxides (5.2), Corrosive substances (8.0)		+50%
52	Metals, metal products, timber, equipment, etc. over 8 m in length, depending on handling option:		
	a) over 8 and up to 15 m		+25%
	b) over 15 and up to 25 m		+50%
	c) over 25 m		+100%
53	Operations requiring manual pushing, arranging or pulling out cargo during container (un)stuffing and/or rear loading of trucks, the rates for the main handling services shall be increased by		+30%

## EXPLANATORY NOTES to Table 1

- When a floating/ship crane is employed for cargo handling, (in the absence of port hoisting/handling equipment) the relevant rates are subject to 40% discount.
- Item 9.1 (coal Grade D) refers to coal with sulphur content 0.5% - 1%.
- Charges in Section III, Items 29, 41, 42, 43, 44, 45, 48 of the table include the due surcharges for voluminous goods.
- Charges in Section I, Item 16 of the table include weighing by means of a port's weighbridge, and the charge marked with an asterisk (\*) applies in case that there is no regular supply of minimum 1000 tons per day alongside the vessel.
- The technologic chart for handling of bags over 30 kg (Item 26b) and the relevant provisions for health and safety at work require that:
  - the unit weight of goods shall not exceed 50 kg when moving/transferring such goods to a distance more than 2 m
  - the unit weight of goods shall not exceed 30 kg when moving/transferring such goods to a distance more than 30 m.
- The charge under Item 28, Section III of the above table shall apply to standard Euro-pallet: a platform/deck intended for storage and transfer of goods which can either be fastened by

belts/ropes/straps or wrapped with plastic foil (thermal or stretch film); with dimensions 1.20/0.80m; weight of 15-20kg; load capacity up to 1.4 tons.

7. The charge under Item 31h, Section III of the above table is a lumpsum price. The service shall be provided upon request properly issued and submitted by the Customer applying for the relevant cargo handling operation (incl. shipment of cargo), indicating the payer of service (on behalf of the ship owner).
- 7.1 For cargo handling operations with ship machinery of unit weight over 3000 kg, the Customer shall be charged the relevant rate per machine-hour or part thereof, as per Table 4 of these "2023 Terms & Conditions and Charges for Services provided by Port of Varna EAD."
8. With reference to Item 33c, Section III, no movements of self-propelled track-mounted equipment shall be allowed on the territory of port terminals.

TABLE 1A. CONTAINER HANDLING (EUR, €)

Item	CONTAINERS	Measure unit	CHARGE, EUR	
1	2	3	4	5
Section I	MAIN HANDLING SERVICES		20'	40'
1	Discharging from ship to terminal or loading from terminal to ship			
1.1	- Full container	unit	86	97
1.2	- Empty container	unit	75	86
2	Discharging from land vehicle to terminal or loading from terminal to land vehicle			
2.1	- Full container	unit	39	46
2.2	- Empty container	unit	32	39
3	Roll trailers (loading or discharging)	unit	71	80

Section II	SURCHARGE ON THE RESPECTIVE RATES IN SECTION I	Percentage
4	Container handling on a conventional vessel	25%
5	Containers requiring special lifting attachments; damaged containers, where the spreader cannot lock automatically; over-high, over-side, over-weight etc. containers	20%
6	Container stowage in under-deck spaces of a conventional vessel	100%
7	Towage of roll trailers by means of port equipment	50%
8	Handling of containers with dangerous cargo, as per IMO class	
	a) IMO class (1)	200%
	b) IMO class (6.1), (3), (4.2), (6.2)	50%
	b) IMO class (2), (4.1), (4.3), (5.1), (5.2), (8.0), (9)	20%
9	Containers with unbalanced load	50%

Section III	CONTAINER SHIFTING	Measure unit	CHARGE, EUR	
1	2	3	4	5
10	Container shifting/re-stow:		20'	40'
10.1	On board, in the same bay			
	a) Full	unit	34	38
	b) Empty	unit	29	34
10.2	Via berth or on board in different bays			
	a) Full	unit	112	128
	b) Empty	unit	96	112
11	Container transfer on the territory of Varna East/West port terminals and the Storage Base			
	a) Full	unit	18	22
	b) Empty	unit	14	18

Section IV	ADDITIONAL SERVICES TO CONTAINERS AND CONTAINER VESSELS	Measure unit	CHARGE, EUR	
12	Towage of truck to determine the Verified Gross Mass (VGM) of container (gross and tare)	unit	14	
13	Dry cleaning/sweeping of empty containers	unit	15	
14	Dry cleaning of empty reefer containers	unit	20	
15	For each correction in a confirmed loading order	unit	3	
16	For cancelling of a confirmed loading order	operation	25	
17	For changing ownership of container	unit	25	
18	Preparing of bay plan, per unit	unit	200	
19	Covering of open-top container with canvas	operation	23	
20	Ship machinery (unit weight up to 3000 kg)*, to be loaded/discharged on container vessels	machine-hour	Via berth	On the terminal
			103	59
* For cargo units of ship machinery over 3000 kg, the charges in Table 4 shall apply				

Section V – CONTAINER STORAGE (per unit per day)			
<b>FULL</b>			
<b>Import</b>	<b>Export</b>	<b>20'</b>	<b>40'</b>
From the 1 <sup>st</sup> day to the 7 <sup>th</sup> day	From the 1 <sup>st</sup> day the 10 <sup>th</sup> day	free	free
From the 8 <sup>th</sup> day to the 22 <sup>th</sup> day	From the 11 <sup>th</sup> day to the 25 <sup>th</sup> day	1,10	1,90
From the 8 <sup>th</sup> day to the 37 <sup>th</sup> day	From the 11 <sup>th</sup> day to the 40 <sup>th</sup> day	1,60	2,70
After the 37 <sup>th</sup> day (counted from 8 <sup>th</sup> )	After the 40 <sup>th</sup> day (counted from 11 <sup>th</sup> )	2,30	3,80
<b>EMPTY</b>			
Import or Export	20'	40'	
From the 1 <sup>st</sup> day to the 15 <sup>th</sup> day	free	free	
From the 16 <sup>th</sup> day to the 45 <sup>th</sup> day	0,80	1,60	
After the 45 <sup>th</sup> day	2,30	3,80	
<b>REEFER, FULL</b>			
Import or Export	20' or 40'		
The 1 <sup>st</sup> day	free		
From the 1 <sup>st</sup> day onwards	26,40		

#### EXPLANATORY NOTES to Table 1A

1. The charges in Section I also include the necessary technological moves of containers within the container stack.
2. In case of ensuring a certain container traffic over Port's berth during the preceding period, the following discounts from the rates in Section I, Table 1A shall apply:

CONTAINER TRAFFIC OVER BERTH, TEU				Discount
1-year period	6-month period	9-month period	Step	%
2401 - 3600	1201 - 1800	1801 - 2700	1200	3%
3601 - 5600	1801 - 2800	2701 - 4200	1200	5%
5601 - 8400	2801 - 4200	4201 - 6300	2000	7%
8401 - 12,000	4201 - 6000	6301 - 9000	2800	9%
12,001 - 16,500	6001 - 8250	9001 - 12,370	3600	11%
16,501 - 22,200	8251 - 11,100	12,371 - 16,650	4500	13%
22,201 - 26,700	11,101 - 15,600	16,651 - 21,150	5700	15%
over 26,700	over 15,600	over 21,150		to be agreed, up to 20%

- 2.1 for the first 6 months of the current year, the discount will be determined on the basis of the preceding 1-year period
- 2.2 for the third quarter of the current year, the discount will be determined on the basis of the preceding 6-month period
- 2.3 for the final quarter of the current year, the discount will be determined on the basis of the preceding 9-month period.

3. The charges in Item 11 of the table shall apply for:

(each moving from the container stack to the ground or vice versa) for the purposes of:

- ✓ customs inspection
- ✓ sampling
- ✓ checking of technical condition
- ✓ sealing / inside lining
- ✓ checking of seals, container stripping/stuffing
- ✓ any necessary moving of container from one stack to another due to discrepancy of data for vessel/port as stated during arrival and vessel/port as indicated in the loading order

4. For container storage, free periods of storage shall be awarded as follows:
  - a) full import containers: for a period of 7 (seven) days
  - b) empty import containers: for a period of 15 (fifteen) days
  - c) export containers: for a period of 10 (ten) days.
- 4.1 The above free storage periods shall not apply to: full reefer containers, IMO class containers and containers which are not handled via Port's berth in land-sea direction or reverse.
5. Storage charges for containers loaded with dangerous goods will be subject to a surcharge of the same percentage which applies to the main handling services.
6. Storage charges for reefer (full) containers include the following services provided by the Port:
  - a) plugging/unplugging
  - b) payment of cost of consumed electric power to the National Electricity Company by the Port
  - c) recording of temperature at the moment of receiving/delivery from/to vessel and providing a copy on request
  - d) daily monitoring of temperature and recording the measurements in the log at every 6 hours (including checking of seals)
  - e) when the agent should be contacted, one telephone call is provided. (On additional request by the agent, more calls can be allowed against payment).



- f) continuous power supply
  - g) for any matters related to container storage which are not mentioned – see Explanatory Notes to Table 2.
7. For any additional services provided under Section III of this table, in case that container handling is subject to a surcharge as per Section II, the charge for the additional services shall be increased by the same percentage.

TABLE 2. STORAGE SERVICES (EUR, €)

Item	STORAGE PERIOD IN A PORT STORAGE FACILITY	Unit	EAST/WEST TERMINAL			STORAGE BASE	
			Closed storage	Open storage	Under shelter	Closed storage	Open storage
1	2		3	4	5	6	7
1	Cargo storage, import						
	a) From the 1 <sup>st</sup> day to the 5 <sup>th</sup> day	ton/day	free	free	free	free	free
	b) From the 6 <sup>th</sup> day to the 20 <sup>th</sup> day	ton/day	0,04	0,03	0,035	0,03	0,02
	c) From the 6 <sup>th</sup> day to the 35 <sup>th</sup> day	ton/day	0,13	0,08	0,105	0,09	0,05
	d) From the 6 <sup>th</sup> day to the 65 <sup>th</sup> day	ton/day	0,21	0,12	0,165	0,16	0,09
	e) Over 65 days (to be counted from the 6 <sup>th</sup> day)	ton/day	0,27	0,14	0,205	0,23	0,12
2	Cargo storage, export						
	a) From the 1 <sup>st</sup> day to the 10 <sup>th</sup> day	ton/day	free	free	free	free	free
	b) From the 11 <sup>th</sup> day to the 40 <sup>th</sup> day	ton/day	0,13	0,08	0,105	0,09	0,05
	c) From the 11 <sup>th</sup> day to the 70 <sup>th</sup> day	ton/day	0,21	0,12	0,165	0,16	0,09
	d) Over 70 days (to be counted from the 11 <sup>th</sup> day)	ton/day	0,27	0,14	0,205	0,23	0,12
3	Cargo storage, transit						
	a) From the 1 <sup>st</sup> day to the 30 <sup>th</sup> day	ton/day	free	free	free	free	free
	b) From the 31 <sup>st</sup> day to the 60 <sup>th</sup> day	ton/day	0,13	0,08	0,105	0,09	0,05
	c) From the 31 <sup>st</sup> day to the 90 <sup>th</sup> day	ton/day	0,21	0,12	0,165	0,16	0,09
	d) Over 90 days (to be counted from the 31 <sup>st</sup> day)	ton/day	0,32	0,19	0,255	0,27	0,15
4	Cargo storage, after container unstuffing, dangerous goods, not going via berth (land-land), redelivery						
	a) From the 1 <sup>st</sup> day to the 15 <sup>th</sup> day	ton/day	0,04	0,03	0,035	0,03	0,02
	b) From the 1 <sup>st</sup> day to the 30 <sup>th</sup> day	ton/day	0,13	0,08	0,105	0,09	0,05
	c) From the 1 <sup>st</sup> day to the 60 <sup>th</sup> day	ton/day	0,21	0,12	0,165	0,16	0,09
	d) Over 60 days (to be counted from the 1 <sup>st</sup> day)	ton/day	0,27	0,14	0,205	0,23	0,12
5	Cargo storage	per ton per month	3,08	1,76	2,42	3,08	1,76
6	Cargo storage	per sq. metre per month	3,20	2,10	2,65	2,40	1,80
7	Storage of empty vehicles, to be counted from the 1 <sup>st</sup> day		Open storage				
			up to 30 days		over 30 days		
	a) cars, jeeps	per unit per day	10		15		
	b) mini-busses, light trucks (up to 3 tons)	per unit per day	15		20		
	c) trucks (over 3 tons), buses, agricultural or road construction equipment	per unit per day	20		30		
8	Monthly fee for preparing and keeping records and security for goods under Customs regimes:						
	a) "Temporary storage", after 45 days of storage		0.1% of the value of customs duties for each Temporary Storage Declaration, but not less than EUR 50 per month or part thereof				
	b) "Customs warehousing", to the amount of		0.6% of the value of customs duties for each Customs Declaration, but not less than EUR 50 per month or part thereof				

## EXPLANATORY NOTES to Table 2

1. Free storage periods shall be awarded to goods under Items 1, 2 and 3 of the above Table 2 as follows:
  - a) import goods – for a period of 5 (five) days
  - b) export goods – for a period of 10 (ten) days
  - c) transit goods – for a period of 30 (thirty) days.
2. The above free storage periods will not apply to cargo under Items 4, 5, 6 and 7 of the above table, including perishables, chilled or frozen goods.
3. Free storage periods shall be counted from the day of receiving of cargo at the Port's storage facility.
4. Storage charges under Items 1, 2 and 3 of the above Table 2 will be calculated for the entire charged storage period, counted from the day following the free storage up to the shipment day inclusive.
5. In case of storage of dangerous goods which has been allowed by the Port, the charges will be subject to surcharge at the same rates which apply to the main handling services.
6. For transferred cargo from one storage area to another within the port terminals /Storage Base, another free storage period shall not apply.
7. The Port shall be entitled to agree:
  - a) in case of a long-term storage of cargo per ton per month or per day, the storage shall be calculated on the basis of "square metre of occupied area per month or part thereof"
  - b) the storage of specific goods requiring specific conditions
  - c) for each individual case – the calculation method to be used, the charge to be applied as per above table, and other storage terms and conditions.
8. For keeping of goods in storage at the port facilities which are subject of a lien and/or pledge, the Client shall be charged in addition EUR 0.30 per ton per month or part thereof.

TABLE 3. ADDITIONAL SERVICES

Item	TYPE OF SERVICE	Unit	CHARGE, EUR	
Section I	ADDITIONAL SERVICES			
1	Moving/shifting of cargo on board (% of the rates for direct handling in Table 1):		percent	
	a) in ship's hold / on deck		50%	
	b) from one ship's hold to another		100%	
	c) from ship to berth and back to ship or from one ship to another ship, via berth		200%	
	d) from one ship to another ship, direct transshipment		120%	
2	Moving/shifting of cargo within storage area (% of the rates for indirect handling in Table 1)			
	a) inside storage area (mechanised operations)		50%	
	b) inside storage area (manual operations), or transfer of cargo from ready-made disposable pallet to another Euro-pallet (to be supplied by the Customer)		80%	
	c) from one storage area to another (cost of transportation to be charged in addition)		70%	
	d) transfer of bulk material from a quay stockpile to a landside stockpile (coal, clinker, ores and concentrates, etc.)	per ton	0,60	
3	Sorting of cargo (% of rates in Table 1)		percent	
	a) on board (rates for direct handling)		30%	
	b) inside storage area, without weighing (rates for indirect handling)		30%	
4	Stuffing and binding of bags or cutting and emptying bags into ship's hold – for cereals and oilseeds(% of rates for direct handling, Table 1)		percent	
	a) without arranging		50%	
	b) with arranging		100%	
5	Palletizing / unpalletizing of goods (% of rates for indirect handling, Table 1)		50%	
6	Lashing:			
6.1	Loose or consolidated cargo units in conventional packing (onboard, inside rail wagon / truck / container)	per ton	2,15	
6.2	Vehicles on a specialized vessel or inside a container			
	a) by means of slings (of the vehicle)	per unit	9	
	b) firm lashing unit (of the vehicle)	per unit	15	
6.3	Vehicles on non-specialized vessel	per man-hour	19	
7	Unlashing:			
	a) goods in conventional packing (on board, inside rail wagon/ truck/ container)	per ton	1,80	
	b) vehicles on specialized vessel or inside container – the rate in above Item 6.2 will apply		-20%	
	c) vehicles in non-specialized vessel	per man-hour	18	
	d) special lashing/unlashing of cargo on board or inside a vehicle		to be agreed	
	e) unlashing of steel coils inside a container,	per container	20'	40'
		18	21	
8	Dunnage/covering/uncovering			

Item	TYPE OF SERVICE	Unit	CHARGE, EUR
8.1	In ship's holds or in wagons (covering the floor with paper, cardboard, polyethylene or placing/removal of separating material)	per man-hour	19
8.2	Covering/uncovering with canvas:		
	a) wagons	per unit	4,50
	b) trucks or trailers	per unit	3,50
9	Each opening/closing of ship's holds	per hatch cover	41
10	Using of Port's labour for additional operations	per man-hour	19
11	Cleaning of ship's cargo compartments, incl. between the ship frames	per sq. metre	0,60
12	Usage of materials to prevent freezing (salt, paper)		
	a) in wagons	per unit	4,50
	b) in trucks or trailers	per unit	3
13	Securing of wagon doors	per unit	3
14	Sealing of wagons	per unit	4,50
15	Each separate weighing of trucks (gross or tare)		
	a) truck without trailer	per unit	2,50
	b) truck with trailer	per unit	3
16	Fumigation of wagons, per unit	per unit	7
17	Wrapping of pallets (materials to be provided by the Customer)	per pallet	1,80
18	Container stripping/stuffing operations: from/to container to/from vehicle, cargo transfer from one container to another: the respective rates in Table 1 will apply:		
	a) for excise goods		-7%
	b) for other goods		-10%
	c) for goods (excluding excise) with unit weight over 10 tons, voluminous/oversize cargo, fragile goods or goods in reefer containers		no reduction
	d) possibility and conditions for container un/stuffing involving cargo under IMO classification		to be agreed
	e) container stuffing, loading grain in 20' container by means of a dedicated port installation	per container	105,30
Section II	SPECIFIC WORKING CONDITIONS	Unit	Charge, EUR
19	For work performed out of working hours (overtime), incl. public holidays, a surcharge will apply on the rates for main handling services		100%
20	Downtime		
20.1	Standing by of port labour	per man-hour	19
20.2	Standing by of port labour during overtime	per man-hour	24
20.3	a) Over 4-hour delay after arrival of vessel for handling at the port and berthing of such vessel (excluding containerships) due to unavailable cargo and/or documents, also vessel's delay at operational berth after completion of handling operations will be charged	per hour	527
	b) Unproductive standing by of port facilities, equipment and labour for the reasons as stated above in 20.3.a will be charged	per hour	644

Item	TYPE OF SERVICE	Unit	CHARGE, EUR
20.4	Delay in commencement of handling a containership for more than 1 hour as from obtaining a free pratique, and also a delay after completion of handling operations will be charged	per hour	1170
Note:	The above charges shall apply for delays not resulting from either Port's misbehaviour, or force majeure, or banned ship manoeuvring, or waiting for a pilot for ship departure.		
Section III	ADMINISTRATIVE AND OTHER SERVICES	Unit	Charge, EUR
21	Issuing of warehouse receipts and storage certificates	per unit	7
22	Issuing of weighing note (upon Customer's request)	per unit	0,50
23	Changing of documents due to transfer of title or in any other case because of the Customer	per operation	24
24	Giving labour safety instructions to workers/ representatives of the Customer under concluded agreement	per course of instructions	24
25	Issuing of permit for hot works, including inspection	per document	117
26	Stay of cars in port areas (up to 1 day) for transfer of title or customs clearance	per car	35
27	Each passing of a rail wagon via Port's rail infrastructure without productive activity	per wagon	12

Section IV	SUPPLY OF ELECTRIC POWER, WATER, TELEPHONE COMMUNICATIONS, etc.		Unit	Charge, EUR
28	Electric power supply to all users		as per tariff of a licensed service provider	
28.1	Maintenance of local low-voltage electric power system and measuring devices		10% of the rate in Item 28	
28.2	Connecting/disconnecting to the port's power system	of vessels in international voyage	per operation	175,50
28.3	Provision of access and connecting to the port's power system	of other users (legal/natural persons), incl. cabotage vessels	per operation	93
28.4	Moving from one berth to another (connecting/disconnecting) of power supply panel, upon request	of vessels in international voyage	per operation	175,50
		of other users (legal/natural persons), incl. cabotage vessels	per operation	93
28.5	Connecting of facilities of Clients having concluded contracts for hiring of offices, storage areas, etc. to the power supply network and opening of new electric service accounts			
Consumer group	Connected power (kW)	For power supply line, length up to 5m (EUR)	For each additional meter of power supply line, over 5 m (EUR per meter)	
1	up to 6	234	12	
2	7 – 15	351	18	
3	16 – 50	1,170	24	
4	51 – 100	3,218	47	
5	101 – 200	5,558	59	
6	201 – 300	12,285	70	
7	over 300	to be agreed	to be agreed	

28.6	Inspection of electric meter, upon request by the Customer		per operation	24
29	Fresh water supply		as per tariff of a licensed service provider	
29.1	Service charge	of vessels in international voyage	per cubic metre	5
29.2	Maintenance of local water supply system, maintenance of pump stations and measuring devices	of other users (legal/natural persons), incl. cabotage vessels	10% of the rate in Item 29	
29.3	Provision of access and connecting to the port's water supply system	of vessels in international voyage	per operation	60
		of other users (legal/natural persons), incl. cabotage vessels	per operation	60
30	Telephone installation / bridge connection within port's network		per unit	45
31	Relocation of existing telephone user		per unit	5
32	Telephone calls within the Port, per user		per month	14
33	Usage of bridge connection		per month	9
34	Providing a SIM card for telephone calls within closed port's group (all port telephone users)			to be agreed
34.1	All telephone calls beyond the port's group, incl. SMS, MMS, roaming shall be charged		per month	as per Item 35
35	Telephone calls via the Port's automatic exchange		as per tariff of a licensed service provider	
36	Embarking/disembarking of passenger to/from a cruise/passenger ship		per passenger	6
37	Service charge for passenger traffic on tourist cabotage vessel		per month	to be agreed, depending on vessel capacity
38	Posting advertisements in locations on the territory of Port of Varna EAD by advertisers	per sq. metre	per year	90
39	Provision of port's portable container office on the territory of Port of Varna EAD in relation to the Customer's business		per month	82

Section V	MOORING / UNMOORING (of vessels with gross tonnage GRT)	EUR per operation
1	up to 1000	70
2	1001 – 2000	100
2	2001 – 3000	130
4	3001 – 4000	165
5	4001 – 5000	190
6	5001 – 6000	215
7	6001 – 7000	235
8	7001 – 8000	250
9	8001 – 9000	260
10	9001 – 10,000	270
11	over 10,000 per each 1000 GRT or part thereof	48





Section VI	PROVISION OF A BERTH (subject to agreement) for accommodation, shelter of vessels, without performing cargo operations			
1	LOA (m)	EUR per day	EUR per 10 days	EUR per month
	up to 15 m	11	77	220
	16 – 50 m	15	105	330
	51 – 100 m	42	294	924
	over 100 m	60	420	1320
Note: The above rates shall apply also to non-contract vessels for staying less than 30 days. For longer stay, such vessels shall be charged as per the following Item 2:				
2	Non-contract stay of vessels for more than 30 (thirty) days			
	LOA (m)	EUR per day	EUR per 10 days	EUR per month
	up to 15 m	110	770	1760
	16 – 50 m	150	1050	2640
	51 – 100 m	420	2940	7392
over 100 m	600	4200	10,560	

Section VII	PROVISION OF A BERTH to vessels for the purposes of ship supply and crew change (without using port equipment and labour)	
	LOA (m)	EUR per day
	up to 15 m	26
	over 15 m and up to 50 m	36
	over 50 m and up to 100 m	100
	over 100 m	143

### EXPLANATORY NOTES to Table 3

#### Section I

1.1 When performing additional operations, the surcharges for OOG - voluminous and oversized cargo will apply to each separate operation.

#### Section II

- 2.1 The rates in Item 18 (a) and (b) will apply to goods of normal shape, dimensions and packing. Any oversized goods will be subject to the relevant surcharges in Section IV of the table.
- 2.2 Container stripping/stuffing operations involving dangerous goods or any goods/packing unmentioned in Table 1 will be subject to a separate agreement.
- 2.3 The charge for container stuffing with grain as per Item 18(e) includes also VGM determination.
- 2.4 Any relevant container moves for container stuffing with grain shall be charged in addition, as per Item 11, Table 1A "Container Handling".

#### Section III

- 3.1 For services under item 19 of the this table:
- a) the Customer shall place a written request to the Port not later than 10.00 hrs on the working day before the day of requested service;
- b) the relevant charges apply to all those directly involved in the handling process, including dockworkers, drivers, storage workers, operators and employees working on schedule.

#### Section IV

- 4.1 Ships
- a) When shore power supply is requested, the Customer shall declare the type of requested power supply (1 or 3-phase) and needed capacity (kW).

- b) Consumed electric power shall be measured by means of electric meter (one-rate or three-rate meter) owned by the user.
- c) When the consumed power is not measured by an electric meter, the power consumption will be estimated on the basis of the installed capacity and the hours of operation.
- d) The cost of consumed electric power and water shall be paid at the rates of the respective licensed service provider, including any additional charges as per Items 28.1, 28.2, 29 and 29.2 of the same section.
- e) Services shall be invoiced on the basis of documents issued during service rendering, signed by ship's master or ship's agent.

#### 4.2 Other users

- a) The tenants of Port property will pay for consumed electric power, water and used telephone services at per the tariff of respective licensed service provider.
- b) The repairing/maintenance costs for electric installations in the leased premises shall be for lessee's own account.
- c) Electric power, water and telephone service will be provided on a contractual basis or upon written request.
- d) Maintenance, connecting/disconnecting, transfer to/from the electric/water supply system for the purposes of provision of electric power/water to other users (legal/natural persons) offering services to vessels (ship repair, etc.) or to other facilities on the territory of the Port, such users shall pay the relevant prices to the licensed suppliers, including any additional charges as per Items 28.1, 28.3, 28.4, 29.1 and 29.2 of the same section.

#### Section V

The ship owner shall pay for mooring/unmooring service through its respective agent.

#### Sections VI and VII

1. The charges shall apply as per the vessel's LOA (maximum linear length).
2. The service shall be provided subject to agreement and permission from the Port Terminal Director.

TABLE 4. HIRING OF PORT PLANT

Item	Type and Capacity of Port Plant	Unit	CHARGE, EUR (per machine-hour or part thereof)
1	ELECTRIC PORTAL CRANE		
	a) up to 10 T		79
	b) over 10 T and up to 20 T		103
	c) over 20 T		168
2	MOBILE CRANE		
	a) capacity	10 T to 25 T	38
	b) capacity	63 T	358
	c) capacity	84 T	477
	d) capacity	100 T	596
3	FORKLIFT TRUCKS		
	a) capacity	up to 5T	35
	b) capacity	over 5T and up to 10T	59
	c) capacity	over 10T and up to 28T	82
	BUCKET LOADERS for bulk cargoes		
4	a) capacity	up to 1.6 T	47
	b) capacity	over 1.6 T and up to 6 T	71
	c) capacity	over 6.0 T	132
5	TRACTOR-TRAILER, capacity	up to 10 T	59
6	Mini front loader with a brush, sweeping width	1.80 m	51
7	REACHSTACKER for container handling	45/46 T	160
8	Mobile man lift platform, trailer type (lifting height, capacity)	up to 17m 200kg	47
		(does not include transfer to the worksite)	
9	Road roller (rolling width, weight)	650mm 696 kg	45
10	Motor sweeper, sweeping width	2.50m	73

## EXPLANATORY NOTES to Table 4

1. The table applies when the above equipment is used for additional services beyond the normal technologic process, upon prior written request by the Customer.
2. When hiring self-propelled equipment as per Items 3 and 4 of the table, the time of usage shall be counted from the starting time of driving such equipment to the worksite until the time of returning to the respective port terminal of Port of Varna EAD. Before the control authorities, the transfer of any equipment without registration shall be for the account and responsibility of the user.
3. The charges in the above Table 4 include using of Port's drivers and fuel of the equipment. The equipment under Items 1 and 2 of the table shall be used with compulsory assistance of Port's workers to handle the lifting attachments, and the costs thereof shall be paid in addition.

TABLE 5. SERVICES TO SPORTS &amp; PLEASURE BOATS

SECTION I	Sports & Pleasure Boats Staying at Port of Varna , in waters (EUR, €)		
1	2	3	4
Boat LOA, m up to	Daily	Weekly	Monthly
7	6	35	117
8	6	41	141
9	7	47	158
10	9	53	182
11	10	59	205
12	11	65	223
13	12	71	246
14	12	77	270
15	13	82	293
16	14	88	310
17	16	94	334
18	17	100	351
19	18	106	375
20	18	111	398
21	19	117	416
22	20	123	439
23	21	129	457
24	23	135	480
25	24	141	498
over 25 per each extra metre	4	53	94
SECTION II	Lifting, Lowering, Docking of Sports & Pleasure Boats (EUR, €)		
Boat LOA, m up to	Lifting/Lowering	Docking Daily	Docking Monthly
7	24	3	71
8	24	3	82
9	24	4	94
10	24	4	112
11	351	4	123
12	351	5	135
13	351	5	147
14	351	6	158
15	351	6	176
over 15 per each extra metre	24	3	18

SECTION III. Other Services Provided to Sports & Pleasure Boats (EUR, €)		
TYPE OF SERVICE	Unit	CHARGE, EUR
1. Electric power supply	as per tariff of a licensed service provider	
1.1 Maintenance of local low-voltage electric system and measurement devices	10% of the charge in Item 1	
1.2 Connecting/disconnecting to/from the power system	per operation	35
1.3 Moving from one berth to another (connecting/disconnecting) to power supply panel, upon request	per operation	12
2. Checking and charging of battery	per operation	7
3. Fresh water supply	as per tariff of a licensed service provider	
3.1 Maintenance of local water supply system, pump stations and measurement devices	10% of the charge in Item 3	
3.2 One connecting/disconnecting to the water supply system	per operation	18
4. Arrangements for border control to a vessel which has not hired a ship agent (incl. veterinary inspection)	per operation	24
5. Each lifting/lowering of sports boats to/from the concrete slipway at Varna East port terminal	per operation	6

## EXPLANATORY NOTES to Table 5

1. No loading or discharging operations are permitted in the area designated for sports & pleasure boats.
2. When negotiating services under Section I and Section II for a period longer than one month, the due charge will be based on the rates in Column 4 of Section I and Section II of the above table.
3. Notes to Section I of the above table:
  - a) Boats with LOA exceeding 25 m will be charged in addition per each extra metre or part thereof at the rates given in the last row of the table.
  - b) Vessel's LOA should also include the bow/stern attachments (ex. bowsprit, bathing grate, etc.)
4. The multi-hull vessels will be charged 75% of the above rates multiplied by the number of hulls.
5. The rates in Section II shall also apply to boats standing on a slipway in other areas of Port of Varna EAD.
6. Any services not mentioned in this table will be charged by agreement.

TABLE 6. HIRING OF PORT'S GEAR

Item	TYPE OF GEAR	Capacity, tons	CHARGE per day or part thereof, EUR
1	2	3	4
1	Grab for bulk handling Tipping bucket, 2.8 cub.m	2 T up to 5 T	70
2	Tipping bucket, 5.6 cub.m	5 T	94
3	Tipping bucket, 8.7 cub.m	8 T	117
4	Tipping bucket, 16 cub.m	10 T	152
5	Attachment for tripping bucket 16.5 cub.m		59
6	Lifting attachment for out-of-gauge	3 T	70
7	Chain sling 5m	9 T	59
8	Chain sling 5m	15 T	70
9	Chain sling 7.5m	21.2 T	94
10	Chain sling endless 2.5m	33.9 T	117
11	Webbing sling endless, polyester 1.5/8m	3 T	10
12	Webbing sling endless, polyester 2m	4 T	12
13	Webbing sling endless, polyester 3m	8 T	30
14	Webbing sling endless, polyester 4m	10 T	47
15	Webbing sling endless, polyester 6m	12 T	53
16	Webbing sling endless, polyester 4m	15 T	59
17	Webbing sling endless, polyester 10/16m	20 T	94
18	Webbing sling endless, polyester 20m	50 T	141
19	Webbing sling one-leg, polyester 2/3/6/8m	2 T	7
20	Webbing sling one-leg, polyester 2/3/8m	3 T	10
21	Webbing sling one-leg, polyester 2m	4 T	12
22	Webbing sling one-leg, polyester 10m	8 T	30
23	Webbing sling one-leg, polyester 10/12m	20 T	94
24	Wire rope sling one-leg, with hook 2m	2 T	12
25	Wire rope sling one-leg, with hook 1.2/3.5m	4 T	18
26	Wire rope sling two-leg, with hook 3.5m	4 T	35
27	Wire rope sling four-leg, with hook 1.2m	5.6 T	59
28	Wire rope sling four-leg, with hook 3.5m	6.3 T	70
29	Wire rope sling one-leg 4/8/10m	6.3 T	18
30	Wire rope sling one-leg 3/4/9.5m	8 T	24
31	Wire rope sling one-leg 3/8/16m	14 T	47
32	Wire rope sling one-leg 10m	21 T	82
33	Wire rope sling one-leg 4.7m	30 T	94
34	Wire rope sling one-leg 8.2m	50 T	117
35	Shackle	6.5 T	9
36	Shackle	8.5 T	10
37	Shackle	9.5 T	12
38	Shackle	13 T	18
39	Shackle	17 T	24
40	Shackle	25 T	30
41	Shackle	35 T	53
42	Shackle	42.5 T	88
43	Shackle	55 T	117
44	Shackle	85 T	141
45	Shackle	120 T	176

1	2	3	4
46	Hydraulic carriage	2 T	47
47	Container lifting attachments (auxiliary operations)	20' or 40'	47
48	Beam L 3m	20 T	176
49	Beam L 9m	30 T	293
50	Beam L 9m	40 T	293
51	Beam L 3m	60 T	351
52	Beam L 12m/15m	65 T	410
53	Beam L 12m	100 T	468
54	Beam L 12m/24m (complex)	100 T	527
55	Beam L 8m	200 T	585
Item	TYPE OF GEAR	Unit	CHARGE per day or part thereof
56	Metal fence*	BGN per metre	5
57	Concrete fence**	BGN per metre	5
58	Calibration weight (16 units available)	EUR per unit per day	12
59	Fender	EUR per unit per day	106
60	Gangway	EUR per unit per day	47
61	Using of gear unmentioned herein		to be agreed

## EXPLANATORY NOTES to Table 6

1. This table applies when the above gear is used for additional services beyond the normal technologic process, upon prior written request by the Customer.
2. Gear shall be received and returned by the Customer on the basis of a bilateral report signed by both parties.
3. Any possible damage to the hired gear or destruction or making it inadequate to function which has been caused by the Customer during usage of such gear shall be charged to Customer's account.
4. Within 2 working days of the possible damage (as described above), the two parties will agree in writing about the damage and the method of restoring the gear to the shape in which such gear had been hired. In case of any dispute about this agreement, the parties will seek to settle it amicably, and should this proves impossible, the parties shall claim their rights in a legal process.
5. Following usage of the gear, the parties shall confirm in a bilateral report the total time of usage by the Customer, subject to the above provisions.
6. Any costs of receiving and returning of the requested gear shall be for Customer's account.
7. The Port shall not be liable for any accidents or injuries which have occurred during operations with Port's gear while hired by the Customer.
8. \* The charge includes erecting, dismantling and transportation of metal fence.  
\*\* The cost of installation, removal and transportation of concrete fence shall be charged additionally at the respective price in Table 4 of "2023 Terms & Conditions and Charges for Services provided by Port of Varna EAD" (in accordance with a statement for usage of port equipment with specified machine hours).

TABLE 7. ISSUING OF PERMITS (MAGNETIC CARDS)  
FOR ACCESS TO PORT TERMINALS

Section I				
Permits for access of motor vehicles to perform varied services relating to port operations, charges in BGN (VAT excluded)				
Type of vehicle		Single entry	For 30 days	For 1 year
1	Access of a vehicle to VARNA <b>EAST</b> port terminal			
1.1	Category M 1, 2, 3	15	130	618
1.2	Categories N 1, 2, 3 and O 1-4	32	195	780
2	Access of a vehicle to VARNA <b>WEST</b> port terminal			
2.1	Category M 1, 2, 3	12	100	522
2.2	Categories N 1, 2, 3 and O 1-4	32	195	780
3	<b>Combined access</b> of a vehicle to both VARNA EAST and VARNA WEST port terminals			
3.1	Category M 1, 2, 3	22	195	812
3.2	Categories N 1, 2, 3 and O 1-4	36	260	975
Section II			Unit	CHARGE, EUR (VAT excluded)
Permits for pedestrian access to the Port				
1	Issuing of a personal permit to enter the Port (including initial safety instructions)		per calendar year	15
1.1	Reissuing of a personal permit to enter the Port as well as for unreturned temporary access pass due to the fault of permit holder (excluding initial safety instructions)		per permit	10,23
2	Issuing of a permit for a single entry, when performing works by the Customer on Port's territory		per permit	1

EXPLANATORY NOTES to Table 7

1. Issuing of permits for vehicles owned by companies, organisations and individuals to provide access for the purposes of performing various types of services relating to port operations shall be in compliance with the Rules for Control and Access Regime at Port of Varna EAD and with the Instructions for action when issuing different types of permits for access to the territory of Port of Varna EAD (IK-501 v.05/18), unless otherwise agreed.
2. Information regarding access and application forms for access of vehicles are available at the website of Port of Varna EAD, section "For Customers".
3. In case of violation of the provisions of the Rules for Control and Access Regime at Port of Varna EAD and the Safety Instructions for Traffic and Operations of Vehicles on the Territory of Port of Varna EAD (IK-514), i.e.:
  - a) speed limit violation, parking and leaving a car in restricted zones, repairing, car washing and other actions in violation of the HSE regulations, then the measures in Item 6, Section VI of the Rules for Control and Access Regime at Port of Varna EAD shall apply:

- Warning
- Withdrawal of permit before expiry
- Denial of access for a period of 1 to 6 months

- b) for vehicle staying overnight without permission, the offender shall be charged:

- Category M and category M 1, 2, 3	BGN 30
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- Categories N 1, 2, 3 and O 1, 2, 3, 4	BGN 40
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3.1 For any damage to security equipment or components of the access control system (barriers, turnstile gates, fencing, etc.), those responsible for the damage will be charged:

- for minor damage (bent or broken barrier arm, pole or turnstile)	BGN 200
- for medium-level damage (broken barrier arm, pole, turnstile, etc. plus deformation of brackets or mechanisms)	BGN 300
- for major damage or breakdown of expensive components (cameras, controllers, etc.), the cost of damaged equipment shall be paid after examination and assessment by the Port's IT Department.	

3.2 The above charges do not include VAT owed in accordance with the current VAT Act and the Regulation for Application of VAT Act.

## APPENDIX 1

## MAKING AND SETTLING OF CLAIMS

1. Any claims relevant to execution of a contract with respect to operations, organization of technologic process or technical service shall be made in writing by e-mail at: [headoffice@port-varna.bg](mailto:headoffice@port-varna.bg), with a copy respectively to:
  - Varna East Port Terminal ([ts-east@port-varna.bg](mailto:ts-east@port-varna.bg)) or
  - Varna West Port Terminal ([office@west.port-varna.bg](mailto:office@west.port-varna.bg)).
2. Any claims relevant to execution of a contract with respect to accidents or damages shall be made in writing by e-mail to: [headoffice@port-varna.bg](mailto:headoffice@port-varna.bg), with a copy to the General Average Officer (e-mail: [claims@port-varna.bg](mailto:claims@port-varna.bg); [ppi@port-varna.bg](mailto:ppi@port-varna.bg)) immediately after finding out such accident or damage, but not later than 4 (four) hours of the event.
3. In case that any accident, damage and/or deficiency is found by the Customer, the Customer shall notify the Port without delay in accordance with Item 2.
4. The Customer agrees that no damages will be claimed with the Port in case of minor events (damages less than BGN 500), in view of the good business relationship and the insignificance of the damage.
5. Without prejudice to Item 4, when making a claim, the Customer shall present full set of documentation to ascertain the relevant event, after having properly fulfilled the above Item 2:
  - 5.1. Description of the event: date, time, No. of General Average Act or Notice Receipt duly issued by Port's officials
  - 5.2. Photos
  - 5.3. Copy of correspondence with aggrieved parties (if any)
  - 5.4. Contact person, correspondence address and telephone number.
6. Claims which do not contain the documents listed in Item 5, will be denied primarily, due to lack of documentation proving such event on Port's territory.
7. In case of claims which have been made within the above time limits, but do not allow inspection by Port's representatives (as to ships – after ship's departure; or as to goods or containers – after shipment of such goods or containers), such claims will be denied secondarily due to impossibility for bilateral recording and proving of the event.
8. In case of claims which have been made within the above time limits, but do not allow inspection by Port's representatives due to objective impossibility (ex. during ship's departure, or during goods shipment and leaving Port's territory), the Customer is required to submit a report issued by an independent survey organization and supported by photo evidence when making such claim.

**PORT OF VARNA EAD**  
CONTACT DETAILS

Address: 1, Slaveikov Square, Varna 9000, Bulgaria

Tel.: +359 52 692232

Fax: +359 52 632953

e-mail: [headoffice@port-varna.bg](mailto:headoffice@port-varna.bg)

Web-site: [www.port-varna.bg](http://www.port-varna.bg)

PORT OF VARNA EAD	Telephone +359 52	e-mail
<b>Varna East Port Terminal</b>		
Operations Department	69 23 00	<a href="mailto:operativna@port-varna.bg">operativna@port-varna.bg</a>
Storage Base	80 15 84	Fax: +359 52 750053
<b>Varna West Port Terminal</b>		
Operations Department	69 32 61	<a href="mailto:office@west.port-varna.bg">office@west.port-varna.bg</a>
Operations Department	69 33 00	<a href="mailto:info@west.port-varna.bg">info@west.port-varna.bg</a>
Container Terminal	69 30 84	<a href="mailto:kt-dispecheri@west.port-varna.bg">kt-dispecheri@west.port-varna.bg</a>
<b>Marketing Department</b>		
Marketing Department	69 25 21	<a href="mailto:marketing@port-varna.bg">marketing@port-varna.bg</a>
Public Relations Officer	69 25 08 0886 84 60 40	<a href="mailto:pr@port-varna.bg">pr@port-varna.bg</a>
<b>General Average Officer</b>		
General Average Officer	69 20 77 0884 734 707	<a href="mailto:claims@port-varna.bg">claims@port-varna.bg</a> <a href="mailto:ppi@port-varna.bg">ppi@port-varna.bg</a>