

TERMS, CONDITIONS and PRICES FOR SERVICES,

**Provided by
PORT OF VARNA EAD**

Effective 01.07.2026 until 31.12.2026

TABLE OF CONTENTS

Section I	General Terms and Conditions.....	2
Section II	Types of Services and Charges	3
Section III	Abnormal Working Conditions and State of Cargo	5
Section IV	Other Terms and Conditions for Charging.....	6
Section V	Obligations for Payment for Services.....	7
Section VI	Final Provisions	8
Table 1	Main Handling Services to Bulk Goods, Liquid Bulks and General Cargo.....	9
Table 2	Storage Services	14
Table 3	Other Port and Ancillary Services	18
Table 4	Hiring of Port Plant and Equipment.....	25
Table 5	Services to Sports and Tourist Boats.....	26
Table 6	Hiring of Port's Gear	28
Table 7	Issuing of Permits for Access to Port Terminals.....	30
Appendix 1	Making and Settling of Claims	32
	Contact Details PORT OF VARNA EAD.....	33

ADDENDUM CT: Handling of Containers and Container Ships

I. GENERAL TERMS AND CONDITIONS

Article 1

- (1) These "Terms & Conditions and Charges for Services provided by Port of Varna EAD" (as a port for public transport) shall regulate rendering of services and payment thereof by shippers, ship owners and other Customers related to cargo handling from/to vessels and inland transport units, as well as other supporting activities, in accordance with the Maritime Space, Inland Waterways and Ports of the Republic of Bulgaria Act.
- (2) The port services and corresponding charges shall apply for port terminals and the Storage Base under the jurisdiction of Port of Varna EAD, and depending on their nature, these are divided into:
 1. Stevedoring, transport, storage and additional services
 2. Services to vessels and other users of electric power, water, telephone communications, etc.
 3. Services provided to sports & pleasure boats
 4. Other activities.

Article 2

Charges for services provided by Port of Varna EAD shall be paid in EUR.

Article 3

Charges for port services are quoted in EURO (EUR) and these do not include VAT. VAT will be charged in addition, in accordance with the applicable Value Added Tax Act and the Rules for Enforcement of VAT Act.

Article 4

The charges of TERMS & CONDITIONS AND CHARGES FOR SERVICES PROVIDED BY PORT OF VARNA EAD /Main tariff/ shall be paid:

- a) per ton or part thereof of the gross weight of cargo (where charge per ton is applied)
- b) per time period (hour, day, month or part thereof, or longer period)
- c) per square metre or part thereof (where charge per sq. metre is applied) or other unit of measure
- d) per man-hour or part thereof (where charge per man-hour is applied)
- e) per machine-hour or part thereof (where charge per machine-hour is applied)
- f) per linear metre per hour, per day, per month.

Article 5

- (1) Payment settlements between the Port and the Customers shall be made in accordance with the enforceable law in Republic of Bulgaria by means of either:
 1. Direct bank transfer to the Port's bank account;
 2. Cashless payment at a Point of Sale (POS) terminal using a payment card, by non-contract customers.
- (2) Customers (their respective forwarders or agents) shall be responsible for making payments as per invoices for port services submitted to them within seven days of the invoicing date, unless otherwise agreed in writing.
- (3) When payment is delayed, the Port may charge the indebted Customer the lawful interest on the outstanding amount for the overdue period.

Article 6

- (1) These Terms & Conditions and Charges for Services provided by Port of Varna EAD are formed on the basis of approved pricing methodology.
- (2) The charges and conditions under Para 1 can be changed subject to agreements with the Customers.

- (3) The Executive Director of Port of Varna EAD shall appoint a special Trade Policy Commission (TPC) which shall review the Customer's information about cargo traffic, planned and implemented volumes, the regularity of payments and actual market situation, and on certain conditions shall propose to the Executive Director specific terms, conditions and charges.
- (4) In case of change in circumstances affecting the cost of service, the Port shall have the right to change and/or make additions to these "*Terms, Conditions and Charges for Services Provided by Port of Varna EAD*". This shall apply also in case that the information submitted by the Customer about the handled cargo is incomplete, untrue or inconsistent with cargo's real qualities, properties, size, etc. or when such data differs from the normal data required for applying the relevant approved technology of handling or storage.
- (5) Any port services unmentioned herein, including services to goods with specific properties, size and condition affecting the cost of service and/or handling technology, shall be charged as per agreement.
- (6) On definite conditions, the Port can offer a lumpsum charge for all or part of the expected operations and/or storage of certain cargo.

II. TYPES OF SERVICES AND CHARGES

Article 7

Port services pursuant to Article 116(1) of Maritime Space, Inland Waterways and Ports of the Republic of Bulgaria Act:

- 1) Port services as per Article 116(2), Item 2 of Maritime Space, Inland Waterways and Ports of the Republic of Bulgaria Act are described in:

Table 1: Port services related to cargo handling (Main Handling Service)

Table 2: Port services related to cargo storage

Table 3: Section I and Section II (other port services, such as sorting, repacking of varied types of cargo, intra-port (terminal) transportation of cargo, usage of electric power and water supply in relation to provision of port services, including by coastal vessels)

Table 3: Section III, Issuing of documents related to cargo handling and other services

Table 4: Hiring of port plant and equipment

Table 6: Hiring of port's gear;

Table 7: Issuing of permits for access to port terminals

Table CT: Addendum CT.

- 2) Marine and technical services as per Article 116(2), Item 1 of Maritime Space, Inland Waterways and Ports of the Republic of Bulgaria Act:

Table 3: Section IV, Supply of electric power, fresh water, telephone communications to vessels in international voyage (excluding other services related to supply of electric power and water)

Table 3: Section V, Port service mooring operations

Table 3: Section V (A), Berth Facility Usage Fee (BFUF)

Table 3: Section IV and Section V, Provision of a berth to vessels (for accommodation, shelter, for the purposes of ship supply and crew replacement)

Table 5: Services to sports & pleasure boats (excluding Section III).

- 3) Passenger services as per Article 116(2), Item 3 of Maritime Space, Inland Waterways and Ports of the Republic of Bulgaria Act:

Table 3: Section IV, Other port services, Item 35 and Item 36

- 4) Ancillary services as per Article 116(a) of Maritime Space, Inland Waterways and Ports of the Republic of Bulgaria Act:

Table 3: Section IV, Other port services, Item 37, Posting of advertisements in locations on the territory of Port of Varna EAD

Table 3: Section IV, Supply of electric power, water, Items 27.1, 27.3, 27.4(b), 27.5, 27.6, 28.2, 28.3 (b), excl. cabotage vessels

Table 5: Section III, Other port services, Items 1.1 and 3.1.

Revenues from activities not related to port operations, i.e. leased out land under the State Property Act.

Article 8

- (1) Main stevedoring services and corresponding charges shall include:
1. Organization of all arrangements as necessary for commencement and completion of cargo operations
 2. Loading/unloading cargo to/from vessel/vehicle (including to/from specialized technologic installation)
 3. Cargo transfer to/from the port storage facility or loading onto the transport means
 4. Cargo stowage on the transport means or in the port storage facility (open/closed/shelter)
 5. Receiving, delivery, shipment and recording of handled cargo consignments going via the Port, and processing of relevant documents.
- (2) Charges for the main handling services are divided into:
1. Charges for direct handling (without storage of goods in a Port's storage facility) of bulk, liquid bulk or general (unitized) goods
 2. Charges for indirect handling via port storage facility of bulk and general (unitized) goods
 3. Charges for container handling, depending on the transport pattern and state of container (full/empty).
- (3) Charges for the main handling services do not include the additional surcharges or discounts as described in Article 11 below and also in Section IV, Table 1 and Section II, ADDENDUM CT.
- (4) For goods not going over berth of Port of Varna EAD, the respective charges for main handling services shall apply as per Table 1 and ADDENDUM CT, depending on the handling option.
- (5) In case that general cargo or bulk goods are handled as per "ship-berth/storage-ship" option, the charges for main handling operations for direct handling shall be levied twice.
- (6) Charges for main handling services will be levied:
1. Per ton or part thereof, based on the gross tonnage (in metric tons, MT) as stated in the B/L of cargo carried by sea/rail/road
 2. Per one container, full pallet, vessel (sports or pleasure boat), self-propelled or non-self propelled vehicle (treated as cargo).
- (7) The gross tonnage of cargo includes: the weight of packing, indicated container tare, weight of pallets (Euro type/Industrial) or box-pallets, as well as the weight of dunnage and weather protection materials.
- (8) Charges for main handling services will be levied as follows:
1. For goods going in land–sea direction: on the date of completion of ship loading
 2. For goods going in sea–land direction: on the date of signing the Outturn Report for the vessel
 3. For goods going in land–land direction: on the date of service performing.
- (9) All main handling services will be charged on the basis of the documents as required by the current "Instructions for organization of work, order of receiving, issuing, processing and keeping the documents related to cargo handling operations in Port of Varna EAD".

Article 9

The charges for storage services shall not exclude the possibility for individual agreements with the Customer depending on the nature of cargo/service.

Article 10

The transfer of cargo from Varna East/West port terminal to the Storage Base or vice versa shall be carried out using Customer's resources and at Customer's expense.

III. ABNORMAL WORKING CONDITIONS AND STATE OF CARGO

Article 11

- (1) "Abnormal working conditions, state and shape of cargo" means lack of normal working conditions for handling of sea or land transport means, deriving from the technical design or type of vessels and vehicles, or from the shape and state of cargo. Such abnormal conditions are subject to additional surcharges over the base handling charges as indicated in Section IV, Table 1 and Section II, ADDENDUM CT. Surcharge will be levied as a percentage over the relevant charge.
- (2) The quantity of cargo handled under abnormal conditions will be ascertained by Act duly issued by representatives of the Port, Customs Office, carrier and/or shipper or its forwarder/agent.
- (3) Main handling charges are subject to 50% increase in case of:
 1. Abnormal working conditions:
 - a) no separation between different consignments as per B/L (articles in the B/L), where sorting is needed
 - b) handling of vessels with hatch openings under 18 square metres; handling of cargo in compartments which are not intended for cargo stowage: lockers, deep tanks, cabins/decks, etc.
 - c) handling of cargo from vehicles where consignments are mixed-up and not arranged in accordance with loading documents.
 2. Abnormal state and shape of cargo:
 - a) handling of goods in damaged packing: torn or damaged bags, broken cases, torn bands, untied bales, rotten or punched packing, or packing covered with corrosive substance (acid, caustic soda, chemicals), over-heated bags (over 40°C), etc.
 - b) bags with hardened contents, bags with nylon packing, distorted or unshaped bales, damaged barrels
 - c) oil stained pipes, pipes with bitumen coating, pipes of diameter over 100 cm, pipe bends, handling of mixed-up metals
 - d) loading/unloading frozen, iced, snowed or sticky goods
 - e) operations with infected or contaminated goods, as well as consolidated, hardened or melting goods
 - f) operations at air temperatures below -10°C
 - g) other abnormal state and shape of goods which may hamper stevedoring operations, unmentioned above.
- (4) The charges for main handling services will be increased by the respective percentage over the regular charges for direct handling in the case of:
 1. trimming or spreading of bulk goods: 80%
 2. pushing, arranging or pulling out cargo stowed in under-deck compartments:
 - by hand: 80%
 - by means of equipment: 50%
 3. handling of vessels with hatch openings smaller than 12 square metres: 100%
- (5) Surcharges over the base handling charges will be agreed individually:
 1. when handling out-of-gauge goods
 2. when working conditions for a certain operation are extremely severe.

Article 12

Surcharges (in percentages) on base handling charges which apply for goods handled in such a state and under such conditions which result in disruption of loading/discharging operations and lower productivity are listed in Section IV, Table 1 and Section II, ADDENDUM CT.

Article 13

When a consignment of cargo falls under more than one abnormal condition or state of cargo, or when other surcharges/discounts should also apply, the actual due amount will be calculated as a sum of all surcharges/discounts incurred.

IV. OTHER TERMS AND CONDITIONS FOR CHARGING

Article 14

In case that cargo consignment has been cancelled for export and shipped back to the hinterland, the charges for main handling services will be payable at full rate.

Article 15

In case that several types of cargo chargeable at different tariff rates are included in the same document (without specifying separately numbers or unit weights), the highest rate for the main handling operations will apply for the entire consignment.

Article 16

- (1) Materials needed for loading/discharging operations and additional services (e.g. dunnage used during loading of trucks, rail cars, vessels – including dunnage for heavy parcels, lashing of cargo units, etc.) are not included in the charges for port services.
- (2) Materials will be supplied by the Port subject to availability, and the Customer will be charged additionally the cost of materials plus the additional expenses incurred by the Port for purchasing, receiving, unloading, subsequent processing, etc. of such materials.
- (3) In case that the Port cannot provide the needed materials, the Customer will supply such materials at his own expense.

Article 17

Conditions for handling of dangerous goods and/or transit cargo related to international projects will be subject to individual agreement between the Port and the Customer.

Article 18

The Customers shall specify in the documents submitted to the Port:

1. Parcels with unit weight over 10 tons
2. Voluminous cargoes (over 2 cubic metres per ton)
3. Long length cargoes (over 8 metres in length)
4. For dangerous goods: the IMO class of hazardous cargo, specifications, physical and chemical properties, any safety instructions and personal protection required for handling
5. For equipment and machinery: lifting points, slinging method and rigging plan.

Article 19

Correction of ordered service can be accepted only if the termination of requested service is possible, and subject to payment.

Article 20

The costs of fire prevention service, environmental protection, etc. incurred by the Port during loading/discharging operations/services will be charged additionally for Customer's account, subject to 20% surcharge.

Article 21

The Port shall be entitled to move/transfer at Customer's expense (without Customer's consent) any cargo consignment from one storage facility to another in case that such cargo is not shipped from the storage areas within the agreed period (including cargo dwelling for more than 3 months) or from one stockpile to another, for operational reasons.

V. OBLIGATIONS FOR PAYMENT OF CHARGES

Article 22

- (1) The Port requires 100% advance payment (deposit) of handling charges by the Customers, depending on the handling option and subject to a prior agreement made between the parties.
- (2) In case of shipment of cargo by rail, the Customers shall provide 100% advance payment of due amounts to cover the charges pursuant to the Tariffs of the relevant licensed service provider (rail freight, wagon shunting, delays, etc.).
- (3) The advance payment (deposit) shall be made by bank transfer to the Port's bank account at least 24 hours prior to actual commencement of the relevant service.

Article 23

Unless otherwise agreed beforehand, the Customers will cover the balance up to the actually due amount after the final completion of cargo handling operations.

Article 24

The Port will issue and submit to the Customers invoices for rendered services (in compliance with these "*Terms & Conditions and Charges for Services provided by Port of Varna EAD*"):

1. in a five-day period after completion of service
2. for cargo storage (per ton per month or part thereof; and per square metre per month or part thereof) – on every 5th day of the current month
3. for cargo storage, in case that cargo has remained unshipped for two months of receiving in the Port's storage (when charged per ton per day) – at the end of each calendar month, but not later than the shipment date of such cargo.

Article 25

Should the Customer has given instructions to the Port for shipment of imported goods by rail, the Port shall remit all due charges to rail operators as included in the B/L (shunting, weighing, washing, delays of wagons etc.) together with the cost of rail B/L to the servicing loading railway station on Customer's behalf and for Customer's account, unless the Customer has made direct arrangements for payment with the railway station.

Article 26

Should the Port finds during an inspection that the weight of goods has been incorrectly stated (understated) by the Customer, the main cargo handling services will be charged at triple rate.

Article 27

- (1) In case of overdue payment (incl. when the Customer has failed to remit the advance payment), the Port shall require additional collateral in the form of a bank guarantee. Should such guarantee is not provided, the Port will be entitled to:
 1. stop receiving new cargo
 2. stop handling of vessel
 3. stop shipment of cargo
 4. detain certain quantity of cargo / number of containers equivalent to the amount receivable
 5. terminate providing of the respective service
 6. request detention of vessel, in compliance with the Code of Merchant Shipping.
- (2) In the event that a port service is terminated by virtue of the preceding Paragraph, the Port will send a written notice to the faulty Customer indicating the exact reasons for taking such measure.

VI. FINAL PROVISIONS

Article 28

- (1) These "*Terms & Conditions and Charges for Services provided by Port of Varna EAD*" shall apply, unless otherwise agreed between the Port and the Customer.
- (2) Handling of goods and providing of services not mentioned in these "*Terms & Conditions and Charges for Services provided by Port of Varna EAD*" shall be subject to agreement.

Article 29

- (1) The Customer shall be entitled to make a claim with the Port with respect to improper service or wrong invoicing within 14 calendar days after final completion of the agreed port services and in compliance with the port regulations.
- (2) The procedure for making and settling of claims with respect to accidents or damage and deficiency is described in Appendix 1 hereto.

Article 30

Port of Varna EAD shall notify in writing its customers about any changes of terms, conditions and charges for services one month prior to their enforcement.

Article 31

- (1) These "*Terms & Conditions and Charges for Services provided by Port of Varna EAD*" have been approved by the Board of Directors, and shall be effective from 01.07.2026 until 31.12.2026.
- (2) The entry into force of these "*Terms & Conditions and Charges for Services provided by Port of Varna EAD*" pursuant to the foregoing provision shall supersede the "*Terms & Conditions and Charges for Services of Port of Varna EAD*" effective from 05.01.2026 until 30.06.2026, and all amendments thereto.

Table 1. MAIN HANDLING SERVICES (EUR, €)

BULK GOODS, LIQUID BULKS, GENERAL CARGO

Item	TYPE OF CARGO	Unit	HANDLING	
			4	5
1	2	3	4	5
Section I	BULK GOODS		Direct	Indirect
1	Wheat, maize, barley, rape-seed, heavy meal	ton	5,60	7,40
2	a) Sunflower	ton	7,30	8,10
	b) Light meal, sunflower cake, Unica R, miller's bran		7,60	8,80
3	Sugar unrefined	ton	7,50	8,80
4	Sand, clinker, clay, limestone, feldspar, dolomite	ton	4,35	5,40
5	Kaolin, bentonite, chamotte, raw gypsum, talc	ton	4,80	5,70
6	Phosphorite	ton	5,00	7,80
7	Apatite	ton	7,30	9,20
8	Ores and ore concentrates, bauxite, magnesite, pyrite	ton	3,85	5,60
9	a) Coal	ton	3,65	5,10
	b) Coal of D grade	ton	3,65	8,30
10	Coke, petro-coke	ton	4,05	6,35
11	Fertilizers	ton	5,10	6,70
12	Rock/sea/technical salt, bitumen, crushed sand, paving blocks, stones, copper slag, rubble	ton	3,70	5,05
13	Cement, urea, phosphorite (handling by means of specialized technologic lines)	ton	subject to agreement	
14	Soda ash (handling by means of specialized technologic lines)	ton	subject to agreement	
15	Metal waste (scrap)	ton	11,20	16,20
16	Woodchips, pellets	ton	6,60	7,90
			7,00*	
17	Others	ton	to be agreed	

Section I A	GRAIN CARGO IN BULK (via silo facility)	Unit	Direct	Indirect
1	2	3	4	5
18	Wheat, maize, barley	ton	-	7,50
19	Sunflower	ton	-	8,20
Indirect Option	Truck/hopper rail wagon – sampling – unloading station – silo – transferring by means of a belt conveyor – vessel or shipment from a silo to trucks			
Clarifications with regard to receiving of grain goods in a silo facility:				
A. The Client shall request a fixed period of storage (30/60/90 days) and number of silos to be used. Storage shall be charged as per Item 6.1, Table 2.				
B. In the event that the requested fixed period is exceeded, the storage shall be charged as per Item 6.2, Table 2.				

Section II	LIQUID BULKS (handling by means of specialized technologic lines)	Unit	Direct
1	2	3	4
20	Sulfuric acid, caustic soda (sodium hydroxide)	ton	4,65
21	Liquid urea	ton	3,95
22	Vegetable oil	ton	4,40
23	Used cooking oil (UCO)	ton	5,20
24	Molasses	ton	5,40
25	Others	ton	to be agreed

Section III	GENERAL CARGO (unitized)	Unit	Direct	Indirect
1	2	3	4	5
26-A	Packed cargo up to 51 kg (manual handling)	ton	regardless of the option 20,00	
26-B	Cargo in big bags, slings			
	a) up to 800 kg, big bags, slings (mechanical handling)	ton	7,35	10,75
	b) from 801 up to 1500 kg, big bags, slings (mechanical handling)	ton	7,00	10,40
27	Cargo in cartons, boxes, crates, machinery and equipment, (packed/unpacked):			
	a) over 51 kg and up to 399 kg	ton	13,50	16,80
	b) from 400 kg up to 1,499 kg	ton	10,00	12,00
	c) from 1,500 kg up to 4,999 kg	ton	9,30	11,60
28	Cargo in pallets, per unit			
	a) up to 799 kg	pallet	7,90	11,20
	b) from 800 kg up to 1500 kg	pallet	6,75	8,95
29	Cargo in bales, bundles, packs	ton	17,10	22,80
30	Cargo in rolls, coils and reels (unit weight up to/over 500 kg till 10 000 kg) and cargo in barrels and drum containers (unit weight up to/over 150 kg)			
	a) unit weight up to 500 kg or 150 kg, respectively	ton	11,50	14,90
31	Tyres, specialized pipes, ship machinery			
	a) Tyres	ton	18,25	21,60
	b) Specialized pipes, coated	ton	12,65	16,00
32	Floating craft, sports & pleasure boats (loading or discharging)			
	a) yachts and boats, LOA up to 12m, via pier	unit	730	

	- in case of container (un)stuffing and handling on land only	unit	200	
	b) yachts and boats, LOA over 12m and up to 15m, via pier	unit	1440	
	- in case of container (un)stuffing and handling on land only	unit	290	
	c) yachts and boats, LOA over 15 m, via pier	unit	to be agreed	
33	Wheeled or tracked vehicles, per unit	self-propelled vehicles		(Un)loading via quay or container (un)stuffing by means of port equipment
		from ship via ramp	with container (un)stuffing	
a	Mopeds, jets, motorcycles, cars, unit weight up to 3 tons	90		130
b	Cargo vans, trucks, etc., unit weight over 3 tons and up to 10 tons	130	120	210
c	Buses, trucks, trailers, unit weight over 10 tons and up to 20 tons	220	170	370
d	Agricultural, industrial machinery and equipment, unit weight over 20 tons	340	220	as per Item 34 below
34	Heavy plant and equipment, prefab structures, floating craft and other machinery (as per unit weight):			
	a) over 10,000 kg and up to 15,000 kg	ton	10,00	12,00
	b) over 15,000 kg and up to 100,000 kg	ton	18,00	22,00
	c) over 100,000 kg and up to 130,000 kg	ton	22,00	26,00
	d) over 130,00 kg, by means of 2 port cranes	ton	30,00	40,00
35	Stone blocks (granite, marble), unit weight over 10,000 kg and up to 30,000 kg:	ton	7,60	9,00
36	Metals (as per weight of cargo unit)			
36.1	Track rails, rail axles, railway sleepers, etc. (up to 80 kg/m)	ton	11,55	14,90
36.2	a) metal up to 1,000 kg	ton	9,30	11,60
	b) over 1,000 kg and up to 5,000 kg	ton	7,60	9,85
	c) over 5,000 kg and up to 10,000 kg	ton	5,90	7,00
	d) over 10,000 kg	ton	4,80	5,90
37	Fresh nuclear fuel, depending on the type of transport packaging and the customs regime	to be agreed*		
	*The port operator shall have the exclusive right to determine and negotiate the charges for port operations, in compliance with the approved technological chart, based on a risk assessment.			
38	Timber, firewood	ton	7,60	9,90
39	Processed wood products	ton	10,40	13,75
40	Dunnage, loose (stacking included)	ton	14,90	18,25
41	Plywood, cardboard, fibreboard, compressed wood and other wood products (in packs or pallets)	ton	9,30	16,00

42	Paper, cellulose		to be agreed	
43	Military equipment, aircraft		to be agreed	
44	Glass sheets, glassware, chinaware, ceramics, pottery (cases)	ton	14,30	19,80
45	Fresh fruit and vegetables (in cases, cartons)	ton	20,30	23,30
46	Chilled / frozen goods (in cases, boxes, cartons)	ton	17,10	
47	Livestock	ton	18,30	
48	Fodder	ton	20,30	

SECTION IV	SURCHARGES ON THE RATES IN SECTIONS I, II AND III, Columns 4, 5	Unit of Measure	Percentage
49	Surcharge for fragile goods, as per type of cargo		+20%
50	Surcharges for voluminous goods, depending on handling option:		
	a) goods in bags:		
	• 2,0 – 2,4	cubic metres per ton	+30%
	• over 2,4	cubic metres per ton	+50%
	b) timber, wood products and other general cargoes:		
	• 3,0 and up to 6,0	cubic metres per ton	+20%
	• 6,0 and up to 10,0	cubic metres per ton	+50%
51	Handling of dangerous goods (as per IMO classification):		
	a) Explosive (1)		+200%
	b) Toxic (6.1), Flammable liquids (3)		+100%
	c) Substances liable to spontaneous combustion (4.2), Infectious substances (6.2)		+75%
	d) Compressed, liquefied, dissolved gases (2), Flammable solids (4.1), Substances which, in contact with water, emit flammable gases (4.3), Oxidizing substances (5.1), Organic peroxides (5.2), Corrosive substances (8.0)		+50%
	e) Miscellaneous dangerous goods (9.0)		+25%
52	Metals, metal products, timber, equipment, etc. over 8 m in length, depending on handling option:		
	a) over 8 and up to 15 m		+25%
	b) over 15 and up to 25 m		+50%
	c) over 25 m		+100%
53	Operations requiring manual pushing, arranging or pulling out cargo during container (un)stuffing and/or rear loading of trucks, the rates for the main handling services shall be increased by		+30%

EXPLANATORY NOTES to Table 1

1. When a floating crane/deck crane is employed for cargo handling, (in the absence of port hoisting/handling equipment) the relevant rates are subject to 40% discount.
2. In Item 1 and item 2, Section I, the description:
 - Heavy meal shall mean cargo with stowage factor SF up to 1.60 m³/t
 - Light meal shall mean cargo with stowage factor SF over 1.60 m³/t.
3. Item 9b, Section I (Grade D coal) refers to coal with sulphur content 0.5% - 1%.
4. Charges in Section III, Items 26-A, 29, 31(a), 41, 45 and 48 of the table shall include the due surcharges for voluminous goods, and Item 44 shall include the due surcharges for voluminosity and fragility of goods.
5. Charges in Section I, Item 16 of the table include weighing by means of a port's weighbridge, and the charge marked with an asterisk (*) applies in case that there is no regular supply of minimum 1000 tons per day alongside the vessel.
6. The technological chart for handling of bags over 30 kg (Item 26b) and the relevant provisions for health and safety at work require that:
 - a) The unit weight of goods shall not exceed 50 kg when moving/transferring such goods to a distance more than 2 m
 - b) The unit weight of goods shall not exceed 30 kg when moving/transferring such goods to a distance more than 30 m.
7. The charge under Item 28, Section III of the above table shall apply to standard *Euro-pallet* (with dimensions 120/80/14.40 cm; weight ~ 24 kg) or *industrial pallet* (with dimensions 120/80/14.40 cm; weight ~ 28 kg); standard cargo deck platforms intended for storage and transfer of goods which can either be fastened by belts/ropes/straps or wrapped with plastic foil (thermal or stretch film), with load capacity up to 1500 kg.
8. The charge under Item 31(c), Section III of the above table is a lumpsum price. The service shall be provided upon request for the relevant cargo handling operation (incl. shipment of cargo) which should be properly issued and submitted by the Customer, indicating the payer of service (on behalf of the ship owner).
- 8.1 For cargo handling operations with ship machinery of unit weight over 3000 kg, the Customer shall be charged the relevant rate per machine-hour or part thereof, as per Table 4 of these "Terms & Conditions and Charges for Services provided by Port of Varna EAD."
9. Self-propelled track-mounted vehicles shall not be allowed to move on the territory of port terminals without ground protection mats (Item 33, Section III).

Table 2. CARGO STORAGE (EUR, €)

№	OPEN STORAGE AREAS, by terminals, per ton/day											
	Number of days	EAST / WEST TERMINAL		SB	Number of days	EAST / WEST TERMINAL		SB	Number of days	EAST / WEST TERMINAL		SB
	import	front areas	rear areas		export	front areas	rear areas		transit	front areas	rear areas	
1	1 - 5	0,03	free	free	1 - 10	0,10	free	free	1 - 30	0,10	free	free
	6 - 20	0,04	0,03	0,02	11 - 40	0,11	0,08	0,05	31 - 60	0,11	0,08	0,05
	6 - 35	0,11	0,08	0,05	11 - 70	0,17	0,12	0,09	31 - 90	0,17	0,12	0,09
	6 - 65	0,17	0,12	0,09	Over 70 (from the 11 th day)	0,21	0,14	0,12	Over 90 (from the 31 st day)	0,26	0,19	0,15
	Over 65 (from the 6 th day)	0,21	0,14	0,12								
2	CLOSED STORAGE AREAS, by terminals, per ton/day											
	Number of days	EAST / WEST TERMINAL		SB	Number of days	EAST / WEST TERMINAL		SB	Number of days	EAST / WEST TERMINAL		SB
	import	Closed	Under shelter		export	Closed	Under shelter		transit	Closed	Under shelter	
	1 - 5	free	free	free	1 - 10	free	free	free	1 - 30	free	free	free
	6 - 20	0,04	0,035	0,03	11 - 40	0,13	0,105	0,09	31 - 60	0,13	0,105	0,09
	6 - 35	0,13	0,105	0,09	11 - 70	0,21	0,165	0,16	31 - 90	0,21	0,165	0,16
6 - 65	0,21	0,165	0,16	Over 70 (from the 11 th day)	0,27	0,205	0,23	Over 90 (from the 31 st day)	0,32	0,255	0,27	
Over 65 (from the 6 th day)	0,27	0,205	0,23									
3	Cargo storage, after container unstuffing, dangerous goods, not going via berth (land-land), redelivery, per ton/day											
	Number of days	EAST / WEST TERMINAL			SB							
		Closed	Open	Under shelter	Closed	Open						
	1 - 15	0,04	0,03	0,035	0,03	0,02						
	1 - 30	0,13	0,08	0,105	0,09	0,05						
1 - 60	0,21	0,12	0,165	0,16	0,09							
Over 60 (from the 1 st day)	0,27	0,14	0,205	0,23	0,12							

CARGO STORAGE, per month								
EAST / WEST TERMINAL					SB			
4	Unit	Open storage		Closed	Under shelter	Closed	Open	
		Front areas	Rear areas					
	per ton	2,42	1,76	3,08	2,42	3,08	1,76	
	per sq. metre	2,65	2,10	3,20	2,65	2,40	1,80	
STORAGE OF EMPTY VEHICLES in open area, per vehicle								
Number of days					1 - 30	over 30		
5	Motor cars, motorcycles and mopeds			per unit per day	10	15		
	Light trucks and mini-busses			per unit per day	15	20		
	Trucks, buses, agricultural or road construction equipment			per unit per day	20	30		
6 STORAGE OF GRAIN IN A SILO FACILITY:								
Number of days				Silo with capacity up to 10,000 tons				
6.1	1 - 10			silo/day			free	
	11 - 30			silo/day			500 €	
	31 - 60			silo/day			800 €	
	60 - 90			silo/day			1,100 €	
6.2	Following expiry of the requested fixed period of use of a silo (30 / 60 / 90 days), storage shall be charged per silo per day:					1,870 €		
6.3	Reserved capacity for 6 month							
	min 30,000 tons (3 silos)					to be agreed		
6.4	Storage in a newly hired silo, in the case of cargo relocation:			per silo			to be agreed, (without another free period)	
7 Monthly fee for preparing and keeping records and security for goods under Customs regimes:								
7	a) "Temporary storage", after 45 days of storage:				0.2 % of the value of customs duties for each Temporary Storage Declaration, but not less than EUR 100 per month or part thereof			
	b) "Customs warehousing", to the amount of				1.0 % of the value of customs duties for each Customs Declaration, but not less than EUR 100 per month or part thereof			

EXPLANATORY NOTES to Table 2

1. Free storage periods shall be awarded to goods under Items 1 and 2 of the above Table 2 as follows:
 - a) Import goods – for a period of 5 (five) days
 - b) Export goods – for a period of 10 (ten) days
 - c) Transit goods – for a period of 30 (thirty) days.
2. The above free storage periods will not apply to cargo under Items 3, 4 and 5 of the above table, including perishables, chilled or frozen goods.
3. Free storage periods shall be counted from the day of receiving of cargo at the Port's storage facility.
4. Storage charges under Items 1 and 2 of the above Table 2 shall be calculated for the entire chargeable storage period, to be counted from the day following the free storage until the shipment day inclusive.
- 4.1 Front areas (quay) are open storage areas within 50 metres from the quay wall. Any other open storage areas shall be deemed landside (rear).
5. In the case of storage of dangerous goods as allowed by the Port, the charges will be subject to surcharges at the same rates which apply to the main handling services.
6. For transferred cargo from one storage area to another within the port terminals /Storage Base, another free storage period shall not apply.
7. The Port shall be entitled to agree:
 - a) in case of a long-term storage of cargo per ton per month/day, the storage shall be charged on the basis "per square metre of occupied area per month or part thereof"
 - b) the storage of specific goods requiring specific conditions
 - c) in each particular case – the calculation method to be used, the charge to be applied as per above table, and other storage terms and conditions.
8. For keeping of goods in storage at the port facilities which are subject of a lien and/or pledge, the Client shall be charged in addition EUR 0.30 per ton per month or part thereof.
9. Additional conditions with regard to receiving, transportation/transfer of grain in bulk and storage of such grain in a silo facility
 - 9.1 Whenever an increase of temperature inside the silo is observed owing to a live pest infestation, the Port shall send immediately to the Client a written request for consent to perform cargo fumigation. The Client shall respond in writing not later than 48 hours of receipt of such request.
 - a) In the case of Client's consent, the Port shall take the necessary action for fumigation of cargo, which service shall be invoiced and paid for in accordance with Item 17.2, Section I, Table 3 of the tariff.
 - b) In the case of Client's refusal, the Client shall be required to remove the cargo (vacate the entire silo where such cargo is stored) not later than 10 (ten) days of receipt of the request for consent to perform fumigation.
 - c) In the case of Client's failure to remove the cargo within the above time limit, the Port shall take immediate action for storage of this cargo, including relocation or evacuation of such cargo for the account and risk of the Client.

- 9.2 In the case of increased temperature inside the silo above the permissible levels (not more than 20°C difference between the lowest outside temperature and the highest inside temperature during fall/winter), and agreed period of intended cargo storage not shorter than one month; whenever such temperature difference is observed, the Port shall notify the Client in writing about the need of active ventilation.
- a) The Client shall have the right to inform the Port within 7 (seven) days of the notice about any intended shipment of that cargo before the expiry of the one-month period, in which case the conditions for a mandatory active ventilation shall not exist.
 - b) The active ventilation shall be performed immediately after expiry of the 7-day period, unless the Client has confirmed within this 7-day period its intention for shipment of that cargo, whereby the Client shall be committed to accomplish such shipment.
 - c) The service shall be invoiced and paid for in accordance with Item 17.3, Section I, Table 3 of the tariff.
- 9.3 The fumigation (disinsection) service of a silo shall be performed whenever necessary, in coordination with the Client, on the basis of Client's additional request, where technically possible. In order to perform fumigation of a silo filled up to its maximum capacity, a partial relocation of some 10% of the cargo to another free silo would be necessary (subject to availability).
- 9.3.1 Fumigation shall be required in the following cases:
- a) Upon request by the Client
 - b) Cargo received with live pest infestation of 2 pcs /kg to be ensiled for a period of 30 days or longer
 - c) Cargo received with live pest infestation of 3 to 5 pcs/kg to be ensiled for a period of 20 days or longer
 - d) Repeated (within 3 days) temperature increase as a result of pest infestation. In this case, the fumigation process shall begin within 48 hours, or if silo discharging process had started – within 72 hours.
- 9.4 Other measures related to cargo storage:
- a) Cargo shall not be ensiled in the case of pest infestation exceeding 5 pcs in a sample of 1 kilogram.
 - b) When a silo is being fumigated, the period of air-tight exposure is 168 hours, with additional 48 hours of degassing time. There is a serious risk for both humans and animals in the proximity of cargo, should any loading operations begin before the end of this period.
 - c) The quarantine period shall be 45 days for bread wheat, and 60 days for all fodder crops.
- 9.5 When calculating the storage period in a silo, the final day of storage shall be regarded:
- In the case of vessel loading: the date of commencing of loading operations;
 - In the case of vessel loading, when loading had been suspended for reasons beyond the Client's or the Port's control: the date of completion of ship loading;
 - In the case of re-shipping – the day when the final cargo quantities were taken out from the silo.

Table 3. OTHER PORT AND ANCILLARY SERVICES

Item	TYPE OF SERVICE	Unit of Measure	CHARGE, EUR	
1	2	3	4	
Section I	OTHER PORT SERVICES			
1	Moving/shifting of cargo within storage area (over the rates for direct handling in Table 1):		percent	
	a) inside storage area (mechanised operations)		50 %	
	b) inside storage area (manual operations), or transfer of cargo from ready-made disposable pallet to another Euro/industrial pallet (to be supplied by the Customer)		80 %	
	c) from one storage area to another	by means of port equipment		50 %
		transport provided by Customer		25 %
	d) transfer of bulk material from a quay stockpile to a landside stockpile or vice versa (coal, clinker, ores and concentrates, etc.)	per ton		0,60
e) relocation to another silo as necessary, and in the case of long storage of cargo in the silo			to be agreed	
2	Sorting of cargo (over the rates in Table 1)		percent	
	a) On board (rates for direct handling)		30 %	
	b) Inside storage area, without weighing (rates for direct handling)		30 %	
3	Stuffing and binding of bags or cutting and emptying bags into ship's hold – for cereals and oilseeds (% of the rates for direct handling, Table 1)		percent	
	a) without arranging		50 %	
	b) with arranging		100 %	
4	Palletizing / un-palletizing of goods (% of the rates for indirect handling, Table 1)		50 %	
5	Lashing of cargo, specific (un)lashing of cargo on board / inside a vehicle		to be agreed	
6	Unlashing of goods	per man-hour	20	
7	Dunnage / covering / uncovering			
7.1	In ship's holds or in wagons (covering the floor with paper, cardboard, polyethylene or placing/removal of separating material)	per man-hour	20	
7.2	Covering or uncovering with canvas:			
	a) wagons	uncovering	per unit	10,00
		covering		20,00
b) trucks or trailers	per operation		4,00	
8	Each opening or closing of ship's holds	per hatch cover	50	
9	Using of Port's labour for additional operations	per man-hour	20	
10	Cleaning of ship's cargo compartments, incl. between the ship frames	per sq. metre	0,60	
11	Usage of materials to prevent freezing (salt, paper)			
	a) in wagons	per unit	4,50	
	b) in trucks or trailers	per unit	3,00	

12	Securing of wagon doors	per unit	3,00
13	Sealing of wagons	per unit	4,50
14	Weighing of road vehicle, with/without trailer	per unit	gross and tare 7,20
15	Fumigation of wagons, per unit	per unit	7,00
16	Wrapping of pallets (materials to be provided by the Customer)	per pallet	5,00
17	Weighing, fumigation, active ventilation of grain cargo in bulk handled via silo facility		
17.1	Weighing of cargo upon entering and exiting the silo	per ton	0,32
17.2	Fumigation of cargo inside the silo * If necessary	per ton	1,00
17.3	Active ventilation of cargo inside the silo * If necessary	per ton	0,30
Section II	SPECIFIC WORKING CONDITIONS	Unit of Measure	Charge, EUR
18	For work performed out of working hours (overtime), incl. public holidays, a surcharge will apply on the rates for main handling and mooring services		100%
19	Downtime		
19.1	Standing by of port labour	per man-hour	20
19.2	Standing by of port labour during overtime	per man-hour	30
19.3	(A) After written notice has been made by the Port, any delay of vessel (other than containership) at an operational berth for more than 4 hours after berthing, during handling and/or after completion will be charged:	vessels up to 10,000 GRT	per hour 550
		vessels over 10,000 GRT	per hour 850
	(B) Unproductive standing by of a port gang and equipment (at operating point) will be charged	per hour	450
19.4	Interruption of a continuous operation of loading facility (for the purposes of vessel de-ballasting or any other reason) will be charged	per hour	1200
Notes:	<ol style="list-style-type: none"> 1) The above charges shall apply for delays not resulting from either Port's misbehaviour, or force majeure, or prohibited ship manoeuvring, or waiting for a pilot to assist ship departure. 2) The delays shall be charged to the party, which has caused such delays (ship owner/agent, freight forwarder, shipper/consignee). 3) In the case of repeated interruptions relevant to the Item (19.4), the total time of delay will be charged. 		
Section III	ISSUING OF DOCUMENTS RELATED TO CARGO HANDLING AND OTHER SERVICES	Unit of Measure	Charge, EUR
20	Issuing of warehouse receipt and storage certificates	per unit	10
21	Issuing of documents upon Customer's request:		

21.1	Weighing report	per unit	2.00
21.2	Weighing note or tally sheet		0,50
22	Changing of documents due to transfer of title or for other reason as requested by the Customer	per operation	24
23	Giving labour safety instructions to workers/ representatives of the Customer under concluded agreement	per course of instructions	24
24	Issuing of permit for hot works, including inspection	per document	117
25	Stay of cars in port areas for transfer of title or customs clearance	per car	35
26	Rail wagons entering/exiting operational tracks, passing via railway tracks, staying inside port terminals		
26.1	Rail wagons entering/exiting operational track up to 2000m, or staying inside Varna East Terminal	per wagon, in both directions	6,67
26.2	Rail wagons entering/exiting operational tracks (by area*), passing via railway tracks, or staying inside Varna West Terminal		
a	Area I – 6000 m	per wagon, in both directions	20
b	Area II – 5000 m	per wagon, in both directions	16,67
c	Area III – 4000 m	per wagon, in both directions	13,33
d	Area IV – 3000 m	per wagon, in both directions	10
26.3	Dwell time of full freight wagons on free railway tracks (excluding full wagons carrying dangerous goods)	per wagon per day or part thereof	3
26.4	Dwell time of empty wagons on free railway tracks		2

Section IV	SUPPLY OF ELECTRIC POWER, WATER, TELECOMMUNICATIONS AND OTHER SERVICES		Unit of Measure	Charge, EUR
27	Electric power supply to all users		as per tariff of a licensed service provider	
27.1	Maintenance of local low-voltage electric power system and measuring devices		10% of the rate in Item 27	
27.2	Connecting/disconnecting to the port's power system	of vessels in international voyage	per operation	175,50
27.3	Connecting to the port's power system	of other users (legal/natural persons), incl. cabotage vessels	per operation	93
27.4	Moving from one berth to another (connecting/disconnecting) of power supply panel, upon request	(a) of vessels in international voyage	per operation	175,50
		(b) of other users (legal/natural persons), incl. cabotage vessels	per operation	93
27.5	Connecting of facilities of Clients having concluded contracts for hiring of offices, storage areas, etc. to the power supply network and opening of new electric service accounts			
Consumer group	Connected power (kW)	For power supply line, length up to 5m (EUR)	For each additional meter of power supply line, over 5 m (EUR per meter)	
1	up to 6	234	12	
2	7 – 15	351	18	
3	16 – 50	1170	24	

4	51 – 100	3218		47
5	101 – 200	5558		59
6	201 – 300	12,285		70
7	over 300	to be agreed		to be agreed
27.6	Inspection of electric meter, upon request by the Customer		per operation	24
28	Potable water supply		as per tariff of a licensed service provider	
28.1	Service charge	to vessels in international voyage	per cubic metre	5
28.2	Maintenance of local potable water supply system, maintenance of pump stations and measuring devices	to other users (legal/natural persons), incl. cabotage vessels	10% of the rate in Item 28	
28.3	Provision of access and connecting to the port's water supply system	(a) of vessels in international voyage	per operation	60
		(b) of other users (legal/natural persons), incl. cabotage vessels	per operation	60
29	Telephone installation / bridge connection within port's network		per unit	45
30	Relocation of existing telephone user		per unit	5,00
31	Telephone calls within the Port, per user		per month	14,00
32	Usage of bridge connection		per month	9,00
33	Providing a SIM card for telephone calls within closed port's group (all port telephone users)			to be agreed
33.1	All telephone calls beyond the port's group, incl. SMS, MMS, roaming shall be charged		per month	as per Item 34
34	Telephone calls via the Port's automatic exchange		as per tariff of a licensed service provider	
35	Embarking/disembarking of passengers to/from a cruise/passenger ship		per passenger	6,00
36	Service charge for passenger traffic on tourist cabotage vessel		per month	to be agreed, depending on vessel capacity
37	Posting advertisements in locations on the territory of Port of Varna EAD by advertisers	up to 100 sq. metres	per sq. metre per year	100
		more than 100 sq. meters		80
38	Provision of port's portable office-container on the territory of Port of Varna EAD in relation to the Client's business		per month	120
38.1	Placing of a mobile container office owned by a Client on the territory of Port of Varna EAD in relation to the Client's business * the charge does not include container handling service		per sq. metre per month	5,00
39	Sampling at Varna East Terminal (possibly at two loading points)		per loading point per day	120
40	Providing services through auxiliary activities to external users			to be agreed

Section V	Port service for mooring operations to vessels with gross tonnage (GRT)	Unit of Measure	EUR	
1	up to 1000	mooring and unmooring	220	
2	1001 – 2000		280	
3	2001 – 3000		340	
4	3001 – 4000		380	
5	4001 – 5000		420	
6	5001 – 6000		460	
7	6001 – 7000		500	
8	7001 – 8000		540	
9	8001 – 9000		580	
10	9001 – 10 000		620	
11	over 10 000 per each 1000 GRT or part thereof		70	
Section V (A)	Berth facilities usage fee (BFUF)	per LOA (m) per hour	PORT TERMINAL	
			EAST	WEST
			0,09	0,07

* The time shall be counted from the moment of mooring until unmooring of the vessel

** 100% of this fee shall be used for maintenance of berth facilities (fenders, bollards and other components of the infrastructure)

Section VI	PROVISION OF A BERTH for accommodation (subject to agreement), shelter of vessels, without performing cargo operations			
	LOA (m)	EUR per day	EUR per 10 days	EUR per month
1	up to 15 m	20	98	220
	16 – 50 m	27	147	330
	51 – 100 m	75	410	1108
	101 – 150 m	108	588	1584
	Over 150 m	130	700	1900
2	Staying of vessels without a port service agreement			
	LOA (m)	EUR per day	EUR per 10 days	EUR per month
	up to 15 m	121	847	1936
	16 – 50 m	165	1155	2904
	51 – 100 m	462	3234	8131
	over 100 m	660	4620	11616

Section VII	PROVISION OF A BERTH to vessels for the purposes of ship supply and crew replacement (without using port equipment and labour)	
	LOA (m)	EUR per day
	up to 15 m	34
	over 15 m and up to 50 m	46
	over 50 m and up to 100 m	130
	over 100 m	186

EXPLANATORY NOTES to Table 3

Section I

1. When performing additional operations, the surcharges for OOG - voluminous and oversized cargo will also apply (Item 50 & Item 52, Section IV, Table 1 of the tariff).
2. The abbreviation LTV shall mean a Land Transport Vehicle.
3. Container stuffing or stripping, in accordance with ADDENDUM CT.

Section III

4. The Customers shall place a written request to the Port for services under Item 18 not later than 10.00 hrs on the working day before the day of requested service.
 - a) the relevant charges apply in relation to all those directly involved in the handling process, including dockworkers, drivers, storage workers, operators and employees working on schedule.

4.1 Charge for dwell time on a port railway track of wagons waiting to be handled shall apply under the following conditions:

- When intended for ship handling: as from the time of wagon(s) entering a port railway track until 24 hours before berthing of the relevant vessel at an operational quay
- When intended for cargo handling at storage area: as from the time of wagon(s) entering a port railway track until 12 hours before the agreed starting time of handling of the relevant group/number of wagons.

4.2 Charge for dwell time of wagons passing via the railway tracks of the industrial rail siding which are not intended for handling at the terminal shall be levied 2 hours after entering the industrial rail siding.

The conditions to points 4.1 and 4.2 shall apply when handling a block train.

* Areas/railway tracks:

Area I	Tracks Nos. 1, 2, 5, 6
Area II	Tracks Nos. 7, 8, 9, 10
Area III	Tracks Nos. 13, 14, 17, 18
Area IV	Tracks Nos. 19, 20, 21, 22, 23, 24

The prices under point 26 are charged to the railway undertakings or to the wagon owners.

Section IV

5. FOR SHIPS
 - a) When shore power supply is requested, the Customer shall declare the type of requested power supply (1 or 3-phase) and needed max capacity (kW).
 - b) Consumed electric power shall be measured by means of electric meter (one-rate or three-rate meter) owned by the user.
 - c) When the consumed power is not measured by an electric meter, the power consumption will be estimated on the basis of the installed capacity and the hours of operation.

- d) The cost of consumed electric power and water shall be paid at the rates of the respective licensed service provider, including any additional charges as per Items 27.1, 27.2, 27.4, 28.1 and 28.3 of the same section.
- e) Services shall be invoiced on the basis of documents issued during service rendering, signed by ship's master or ship's agent.

6. FOR OTHER USERS

- a) The lessees of Port dwelling property will pay for consumed electric power, water and used telephone services at per the tariff of respective licensed service provider.
 - b) The repairing/maintenance costs for electric installations in the leased premises shall be for lessee's own account.
 - c) Electric power, water and telephone service will be provided on a contractual basis or upon written request.
 - d) For maintenance, connecting/disconnecting, transfer to/from the electric/water supply system for the purposes of provision of electric power/water to other users (legal/natural persons) offering services to vessels (ship repair, etc.) or to other facilities on the territory of the Port, such users shall pay the relevant prices to the licensed suppliers, including any additional charges as per Items 27.1, 27.3, 27.4, 28.2 and 28.3 of the same section.
7. Positioning of a portable office-container in accordance with Items 38 and 38.1 shall be possible subject to permission from the Port Terminal Director.
8. The charge in Item 39 for sampling per loading point shall include using of Port's automatic sampling spear, office container and overhead costs.

Section V

- 9. The ship owner (via ship agent) shall be charged the cost of mooring and unmooring services and a berth facilities usage fee.

Sections VI and VII

- 10. The charges shall apply as per the vessel's LOA (Length Over All, i.e. maximum length of the vessel).
- 11. The service shall be provided subject to agreement and permission from the Port Terminal Director.

Table 4. HIRING OF PORT PLANT, EUR

Item	Type and Capacity of Port Plant	Unit of Measure	CHARGE, EUR (per machine-hour or part thereof)
1	2	3	4
1	ELECTRIC PORTAL CRANE		
	a) up to 10 T		79
	b) over 10 T and up to 20 T		103
	c) over 20 T		168
2	MOBILE CRANE		
	a) hydraulic material handler with capacity	up to 12 T	200
	b) capacity	up to 63 T	358
	c) capacity	up to 84 T	477
	d) capacity	up to 100 T	596
	e) capacity	up to 144 T	842
3	FORKLIFT TRUCKS		
	a) capacity	up to 5T	35
	b) capacity	over 5T and up to 10T	59
	c) capacity	over 10T and up to 28T	82
4	BUCKET LOADERS for bulk cargoes		
	a) capacity	up to 1.6 T	47
	b) capacity	over 1.6 T and up to 6 T	71
	c) capacity	over 6.0 T	132
5	TRACTOR-TRAILER, capacity	up to 10 T	59
6	Mini front loader with a brush, sweeping width	1.80 m	51
7	REACHSTACKER for container handling	45/46 T	160
8	Mobile man lift platform, trailer type (lifting height, capacity)	up to 17m up to 200kg	47
		(does not include cost of transfer to the worksite)	
9	Road roller (rolling width, weight)	650mm 696 kg	45
10	Motor sweeper, sweeping width	2.50m	73

EXPLANATORY NOTES to Table 4

- The table applies when the above equipment is used for additional services beyond the normal technologic process, upon prior written request by the Customer.
- When hiring self-propelled equipment as per Items 3 and 4 of the table, the time of usage shall be counted from the starting time of driving such equipment to the worksite until the time of returning to the respective port terminal of Port of Varna EAD. Before the control authorities, the transfer of any equipment without registration shall be for the account and responsibility of the user.
- The charges in the above Table 4 include using of Port's drivers of equipment and fuel. The equipment under Items 1 and 2 of the table shall be used with compulsory assistance of Port's workers to handle the lifting attachments, and the costs thereof shall be paid in addition.

Table 5. SERVICES TO SPORTS & PLEASURE BOATS

SECTION I		Sports & Pleasure Boats Staying at Port of Varna , in waters (EUR, €)		
1	2	3	4	
Boat LOA, m up to	Daily	Weekly	Monthly	
7	7	38	135	
8	7	44	160	
9	8	51	175	
10	10	57	200	
11	11	63	225	
12	12	70	245	
13	13	76	270	
14	13	83	295	
15	14	88	320	
16	15	95	335	
17	17	101	360	
18	18	108	380	
19	19	114	405	
20	19	119	430	
21	20	126	445	
22	22	132	470	
23	23	139	490	
24	25	145	515	
25	26	152	535	
over 25, per each extra metre	2	8	30	

SECTION II		Lifting, Lowering, Docking of Sports & Pleasure Boats (EUR, €)	
Boat LOA, m up to	Docking, Daily	Docking, Monthly	
7	4	85	
8	4	95	
9	5	110	
10	5	130	
11	5	140	
12	6	155	
13	6	165	
14	7	175	
15	7	195	
over 15 per each extra metre	4	20	

SECTION III. Other Services Provided to Low-Tonnage Sports & Pleasure Boats (EUR, €)		
TYPE OF SERVICE	Unit of Measure	CHARGE, EUR
1. Electric power supply	as per tariff of a licensed service provider	
1.1 Maintenance of local low-voltage electric system and measurement devices	10% of the charge in Item 1	
1.2 Connecting/disconnecting to/from the power system	per operation	35
1.3 Moving from one berth to another (connecting/disconnecting) to power supply panel, upon request	per operation	12
2. Checking and charging of battery	per operation	7
3. Fresh water supply	as per tariff of a licensed service provider	
3.1 Maintenance of local water supply system, pump stations and measurement devices	10% of the charge in Item 3	
3.2 One connecting/disconnecting to/from the water supply system	per operation	18
4. Arrangements for border control to a vessel which has not hired a ship agent (incl. veterinary inspection)	per operation	24
5. Each lifting/lowering of sports boats to/from the concrete slipway at Varna East port terminal	per operation	7
6. Each lifting/lowering of sports boats by means of console crane (capacity up to 2 T) at Varna East port terminal	per operation	12

EXPLANATORY NOTES to Table 5

1. The charges in Table 5 shall apply to services performed at the yacht pier – a designated area for servicing of low-tonnage sports and pleasure boats, where no cargo loading/discharging operations shall be allowed.
2. When negotiating services under Section I and Section II for a period longer than one month, the due charge will be based on the rates in Column 4 of Section I and Section II.
3. Notes to Section I of the above table:
 - a) Boats with LOA exceeding 25 m will be charged in addition per each extra metre or part thereof at the rates given in the last row of the table.
 - b) Vessel's LOA should also include the bow/stern attachments (e.g. bowsprit, bathing grate, etc.)
4. The multi-hull vessels will be charged 75% of the above rates multiplied by the number of hulls.
5. The rates in Section II shall also apply to boats standing on a slipway in other areas of Port of Varna EAD.
6. Any services not mentioned in this table will be charged by agreement.

Table 6. HIRING OF PORT'S GEAR

Item	TYPE OF GEAR	Capacity, tons	CHARGE per day or part thereof, EUR
1	2	3	4
1	Grab for bulk handling; Tipping bucket, 2.8m ³	2 T up to 5 T	70
2	Tipping bucket, 5.6m ³	5 T	94
3	Tipping bucket, 8.7m ³	8 T	117
4	Tipping bucket, 16.5m ³	10 T	152
5	Attachment for tripping bucket 16.5m ³	16 T	59
6	Lifting attachment for out-of-gauge	3 T	70
7	Chain sling 5m	9 T	59
8	Chain sling 5m	15 T	70
9	Chain sling 7.5m	21.2 T	94
10	Chain sling endless 2.5m	33.9 T	117
11	Webbing sling endless, polyester 1.5/8m	3 T	10
12	Webbing sling endless, polyester 2m	4 T	12
13	Webbing sling endless, polyester 3m	8 T	30
14	Webbing sling endless, polyester 4m	10 T	47
15	Webbing sling endless, polyester 6m	12 T	53
16	Webbing sling endless, polyester 4m	15 T	59
17	Webbing sling endless, polyester 10/16m	20 T	94
18	Webbing sling endless, polyester 20m	50 T	141
19	Webbing sling one-leg, polyester 2/3/6/8m	2 T	7
20	Webbing sling one-leg, polyester 2/3/8m	3 T	10
21	Webbing sling one-leg, polyester 10m	8 T	30
22	Webbing sling one-leg, polyester 10/12m	20 T	94
23	Wire rope sling one-leg, with hook 2m	2 T	12
24	Wire rope sling one-leg, with hook 1.2/3.5m	4 T	18
25	Wire rope sling two-leg, with hook 3.5m	4 T	35
26	Wire rope sling four-leg, with hook 1.2m	5.6 T	59
27	Wire rope sling four-leg, with hook 3.5m	6.3 T	70
28	Wire rope sling one-leg 4/8/10m	6.3 T	18
29	Wire rope sling one-leg 3/4/9.5m	8 T	24
30	Wire rope sling one-leg 3/8/16m	14 T	47
31	Wire rope sling one-leg 10m	21 T	82
32	Wire rope sling one-leg 4.7m	30 T	94
33	Wire rope sling one-leg 8.2m	50 T	117
34	Shackle	6.5 T	9
35	Shackle	8.5 T	10
36	Shackle	9.5 T	12
37	Shackle	13 T	18
38	Shackle	17 T	24
39	Shackle	25 T	30
40	Shackle	35 T	53
41	Shackle	42.5 T	88
42	Shackle	55 T	117
43	Shackle	85 T	141
44	Shackle	120 T	176

45	Beam L 3m	20 T	176
46	Beam L 9m	30 T	293
47	Beam L 9m	40 T	293
48	Beam L 3m	60 T	351
49	Beam L 12m/15m	65 T	410
50	Beam L 12m	100 T	468
51	Beam L 12m/24m (complex)	100 T	527
52	Beam L 8m	200 T	585
Item	TYPE OF GEAR	Unit of Measure	CHARGE per day or part thereof, EUR
53	Metal fence*	per linear meter per day	3
		per linear meter per month	20
54	Concrete fence **	per linear meter per day	4
		per linear meter per month	30
55	Calibration weight (16 units available)	per unit per day	12
56	Fender	per unit per day	106
57	Gangway	per unit per day	47
58	Using of port gear unmentioned herein		to be agreed

EXPLANATORY NOTES to Table 6

- This table applies when the above gear is used for additional services beyond the normal technologic process, upon prior written request by the Customer.
- Gear shall be received and returned by the Customer on the basis of a bilateral report signed by both parties.
- Any possible damage to the hired gear or destruction or making it inadequate to function which has been caused by the Customer during usage of such gear shall be charged to Customer's account.
 - Within 2 working days of occurring of the damage, the two parties shall agree in writing about the found damage and the method of restoring the gear to the shape in which such gear had been hired. In the case of any dispute about the above matter, the parties will seek to settle it amicably, and should this prove impossible, the parties shall claim their rights in a legal process.
 - The total time of usage of the gear by the Customer shall be confirmed by the parties by means of a bilateral report after the end of usage, subject to the above provisions.
- Any costs of receiving and returning of the requested gear from/to the Port's territory shall be for Customer's account.
- The Port shall not be liable for any accidents or injuries which have occurred during operations with Port's gear while hired by the Customer.
- * The charge (item 53) includes erecting, dismantling and transportation of metal fence.
 ** The cost of installation, removal and transportation of concrete fence (item 54) shall be charged additionally at the respective price in Table 4 of the main tariff (in accordance with a statement for usage of port equipment specifying the machine-hours).

**Table 7. ISSUING OF PERMITS (MAGNETIC CARDS)
FOR ACCESS TO PORT TERMINALS**

Section I	Permits for access of motor vehicles to perform varied services relating to port operations, charges in EUR (VAT excluded)			
1	2	3	4	5
	Type of vehicle	Single entry	For 30 days	For 1 year
1	Access of a vehicle to VARNA EAST port terminal			
1.1	Category M 1, 2, 3	15 €	130 €	618 €
1.2	Categories N 1, 2, 3 and O 1 - 4	32 €	195 €	780 €
2	Access of a vehicle to VARNA WEST port terminal			
2.1	Category M 1, 2, 3	12 €	100 €	522 €
2.2	Categories N 1, 2, 3 and O 1 - 4	32 €	195 €	780 €
3	Combined access of a vehicle to both VARNA EAST and VARNA WEST port terminals			
3.1	Category M 1, 2, 3	22 €	195 €	812 €
3.2	Categories N 1, 2, 3 and O 1 - 4	36 €	260 €	975 €
Section II	Permits for pedestrian access to the Port		Unit	CHARGE, EUR (VAT excluded)
1	Issuing of a personal permit to enter the Port (including initial safety instructions)		per calendar year	18,00
1.1	For unreturned permits for temporary access, and for reissuing of personal permits which have been lost or damaged due to the fault of permit holder (excluding initial safety instructions)		per permit	12,00
2	Issuing of a permit for a single entry, when performing works by the Customer on Port's territory		per permit	2,00 €

EXPLANATORY NOTES to Table 7

1. Issuing of permits for access of vehicles owned by companies, organisations and individuals for the purposes of performing various types of services relating to port operations shall be in compliance with the *Rules for Control and Access Regime at Port of Varna EAD* and with the *Instructions for actions with regard to issuing different types of permits for access to the territory of Port of Varna EAD (IQ-501 v.07/23)*, unless otherwise agreed.
2. Information regarding access and application forms for access of vehicles are available at the website of Port of Varna EAD, section "For Clients".
3. In case of violation of the provisions of the *Rules for Control and Access Regime at Port of Varna EAD* and the *Safety Instructions for Traffic and Operations of Vehicles on the Territory of Port of Varna EAD*:
 - a) speed limit violation, improper parking and leaving a car in restricted zones, repairing, car washing and other actions in violation of the HSE regulations, then the measures set forth in Item 6, Section VI of the *Rules for Control and Access Regime at Port of Varna EAD* shall apply:

- Warning
- Withdrawal of permit before expiry
- Denial of access for a period of 1 to 6 months

b) vehicle staying overnight without permission, the offender shall be charged:

- Category M and category M 1, 2, 3	EUR 30,00
- Categories N 1, 2, 3 and O 1, 2, 3, 4	EUR 40,00

3.1 For any damage to security equipment or components of the access control system (barriers, turnstile gates, fencing, etc.), those responsible for the damage will be charged:

- for minor damage (bent or broken barrier arm, pole or turnstile)	EUR 200,00
- for medium-level damage (broken barrier arm, pole, turnstile, etc. plus deformation of mounting plates or mechanisms)	EUR 300,00
- for major damage or breakdown of expensive components (cameras, controllers, etc.), the cost of damaged equipment shall be paid after examination and assessment by the Port's IT Department.	

3.2 The above charges do not include VAT owed in accordance with the current VAT Act and the Regulation for Application of VAT Act.

APPENDIX 1**MAKING AND SETTLING OF CLAIMS**

1. Any claims relevant to execution of a contract with respect to operations, organization of technologic process or technical service shall be made in writing by e-mail at: headoffice@port-varna.bg, with a copy respectively to:
 - Varna East Port Terminal (ts-east@port-varna.bg) or
 - Varna West Port Terminal (office@west.port-varna.bg).
2. Any claims relevant to execution of a contract with respect to accidents or damages shall be made in writing by e-mail to: headoffice@port-varna.bg, with a copy to the General Average Officer (e-mail: claims@port-varna.bg; ppi@port-varna.bg), immediately after finding out such accident or damage, but not later than 4 (four) hours of the event.
3. In case that any accident, damage and/or deficiency is found by the Customer, the Customer shall notify the Port without delay in accordance with Item 2.
4. The Customer agrees that no damages will be claimed with the Port in case of minor events (damages up to EUR 500), in view of the good business relationship and the insignificance of the damage.
5. Without prejudice to Item 4, when making a claim, the Customer shall present full set of documentation to ascertain the relevant event, after having properly fulfilled the above Item 2:
 - 5.1. Description of the event: date, time, No. of General Average Act or Notice Receipt duly issued by Port's officials
 - 5.2. Photos
 - 5.3. Copy of correspondence with aggrieved parties (if any)
 - 5.4. Contact person, correspondence address and telephone number.
6. Claims which do not contain the documents listed in Item 5, will be denied primarily, due to lack of documentation proving such event on Port's territory.
7. In case of claims which have been made within the above time limits, but do not allow inspection by Port's representatives (as to ships – after ship's departure; or as to goods or containers – after shipment of such goods or containers), such claims will be denied secondarily due to impossibility for bilateral recording and proving of the event.
8. In case of claims which have been made within the above time limits, but do not allow inspection by Port's representatives due to objective impossibility (e.g. during ship's departure, or during goods shipment and leaving Port's territory), the Customer is required to submit a report issued by an independent survey organization and supported by photo evidence when making such claim.

PORT OF VARNA EAD
CONTACT DETAILS

Address: 1, Slaveikov Square, 9000 Varna, Bulgaria
Tel.: +359 52 69 22 32
Email: headoffice@port-varna.bg
Website: www.port-varna.bg

PORT OF VARNA EAD	Telephone	Email
Varna East Port Terminal		
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Storage Base	+359 888 59 69 53	zvicheva@port-varna.bg
Varna West Port Terminal		
	+359 52 69 32 61	office@west.port-varna.bg
Operations Department	+359 52 69 33 00	info@west.port-varna.bg
Container Terminal	+359 52 69 30 84	kt-dispecheri@west.port-varna.bg
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