

**PORT OF VARNA
EAD**

**2020
TERMS AND CONDITIONS
CHARGES FOR SERVICES**

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I. GENERAL TERMS AND CONDITIONS

Article 1

- (1) These “Terms & Conditions and Charges for Services of Port of Varna EAD” (as a port for public transport of national importance) regulate rendering of services and payment thereof to shippers, ship owners and other Customers related to cargo handling from/to vessels and inland transport units, as well as other supporting activities, in accordance with the Law on Sea Spaces, Inland Waterways and Ports in Republic of Bulgaria.
- (2) The port services and corresponding charges shall apply for port terminals and the Storage Base under the jurisdiction of Port of Varna EAD, and depending on their nature, these are divided into:
 1. Stevedoring, transport, storage and additional services
 2. Services to vessels and other users of electric power, water, telephone communications, etc.
 3. Services provided to sports & pleasure floating craft
 4. Other activities.

Article 2

Charges for services provided by Port of Varna EAD shall be paid:

- (1) by ship owners within the meaning of the Code of Merchant Shipping – in EUR;
- (2) by shippers and other customers of Port of Varna EAD within the meaning of the Law on Commerce in Republic of Bulgaria - in Bulgarian Levs, at the EUR exchange rate of Bulgarian National Bank valid on the day of service rendering.

Article 3

Charges for port services are quoted in EURO (EUR) and these do not include VAT. VAT will be charged in addition, in accordance with the applicable Law on Value Added Tax and the Rules for Enforcement of the Law on VAT.

Article 4

- (1) Payment settlements between the Port and the Customers shall be made in accordance with the enforceable law by means of either:
 1. Direct bank transfer to the Port’s bank account, or
 2. Confirmed Letter of Credit, or
 3. In cash, for small amounts paid by non-contract customers.
- (2) Customers (their respective forwarders or agents) shall be responsible for making payments as per invoices for port services submitted to them within seven days of the invoicing date, unless otherwise agreed in writing.
- (3) When payment is delayed, the Port will charge the Customer in debt the lawful interest on the outstanding amount for the overdue period as follows:
 1. in case of debt in hard currency - at a rate of three months’ LIBOR for the respective currency plus 10 per cent
 2. in case of debt in Bulgarian Levs - at the base interest rate of Bulgarian National Bank plus 10 per cent.

Article 5

- (1) These “Terms, Conditions and Charges” are formed on the basis of approved pricing methodology.
- (2) The charges and conditions under Para 1 can be changed subject to agreements with the Customers.
- (3) The Executive Director of Port of Varna EAD shall appoint a special Trade Policy Commission which shall review the Customer’s information about cargo traffic, planned and implemented volumes, the regularity of payments and the actual market conditions, and on certain conditions shall propose to the Executive Director specific conditions and charges.
- (4) In case of change in circumstances affecting the cost of service, the Port shall have the right to change and/or make additions to these “Terms, Conditions and Charges”. This shall apply also in case that the information submitted by the Customer about the handled cargo is incomplete, untrue or inconsistent

with cargo's real qualities, properties, size, etc. or when such data differs from the data required for the usually applied technology of handling or storage.

- (5) Any port services unmentioned in these "Terms, Conditions and Charges", including services to goods with specific properties, size and condition affecting the cost of service and/or technology of handling, shall be charged as per agreement.
- (6) On definite conditions, the Port can offer a lumpsum charge for all or part of the expected operations and/or storage of certain cargo.

II. TYPES OF SERVICES AND CHARGES

Article 6

(1) Port services and corresponding charges are divided into **main services** and **additional services**.

(2) **Main services** are:

1. Stevedoring services as described in Section I, Table 1
2. Cargo storage as described in Table 2.

(3) **Additional services** are:

1. Services described in Table 3
2. Hiring of port's plant and equipment as per Table 4
3. Services provided to sports & pleasure boats in port marina, as described in Table 5
4. Hiring of port's gear, as described in Table 6.
5. Issuing of permits for admittance to port terminals, Table 7.

Article 7

(1) Main stevedoring services and corresponding charges (subject of Section I, Table 1) include:

1. Organization of all arrangements as necessary for commencement and completion of cargo operations
2. Loading/unloading cargo to/from vessel/vehicle (including to/from specialized technologic installation)
3. Cargo transfer to/from the port storage facility or loading onto the transport means
4. Cargo stowage on the transport means or in the port storage facility (open/closed)
5. Receiving, delivery, shipment and recording of handled cargo consignments going via the Port, and processing of relevant documents.

(2) Charges for the main handling services are divided into:

1. Charges for direct handling (without storage of goods within the Port) of general (unitized) and bulk goods, as shown in Column 3, Section I, Table 1
2. Charges for indirect handling via port storage facility of general (unitized) and bulk goods, as shown in Column 4, Section I, Table 1
3. Charges for container handling, depending on the transport pattern and state of container (full/empty), as shown in Columns 3 & 4, Table 1.

(3) Charges for the main handling services do not include the additional surcharges or discounts described in Article 10 and also in Section II, Table 1.

(4) For goods not going over berth of Port of Varna EAD, the respective charges for main handling services shall apply as per Table 1, depending on the handling option.

(5) In case that general cargo or bulk goods are handled as per "ship-berth/storage-ship" option, the charges for main handling operations in Column 3, Table 1 shall be levied twice.

(6) Charges for main handling services will be levied:

1. per commenced ton, based on the gross tonnage (in metric tons) as stated in the B/L of cargo carried by sea/rail/road
2. per one container, full pallet or self-propelled vehicle (cargo unit).

(7) The gross tonnage of cargo includes: the weight of packing, indicated container tare, weight of pallets (Euro type), box-pallets, as well as the weight of dunnage and weather protection materials.

- (8) Charges for main handling services will be levied as follows:
1. For goods going in land–sea direction: on the date of completion of loading onto a vessel
 2. For goods going in sea–land direction: on the date of signing the Outturn Report for the vessel
 3. For goods going in land–land direction: on the date of service performing.
- (9) All main handling services will be charged on the basis of the documents as required by the current “Instructions for organization of work, order of receiving, issuing, processing and keeping the documents related to cargo handling operations in Port of Varna EAD”.

Article 8

The charges for storage services (Table 2) shall not exclude the possibility for individual agreements with the Customer depending on the nature of cargo/service.

Article 9

In case of cargo transfer from any berth in port of Varna East to the Storage Base or vice versa, a transfer charge will apply as per Column 3, Table 4, depending on the type of Port’s transport means in use.

III. ABNORMAL WORKING CONDITIONS AND STATE OF CARGO

Article 10

- (1) “Abnormal working conditions, state and shape of cargo” means lack of normal working conditions during handling operations, deriving from either the technical design or type of vessels and vehicles, or the shape and state of cargo. Such unusual conditions are subject to additional surcharges over the base handling charges as given in Section II, Table 1. Surcharge will be levied as a percentage over the regular charge.
- (2) The quantity of cargo handled under abnormal conditions will be ascertained by Act duly issued by representatives of the Port, Customs Office, carrier and/or shipper or its forwarder/agent.
- (3) Main handling charges are subject to 50% increase in case of:
1. Abnormal working conditions:
 - a) no separation between different consignments as per B/L (articles in the B/L), and sorting is needed
 - b) handling of vessels with hatch square under 18 square meters; handling of cargo in compartments which are not intended for cargo stowage: lockers, deep tanks, cabins/decks, etc.
 - c) moving of cargo to a distance longer than 6 meters from the hold opening
 - d) handling of cargo from vehicles when consignments are mixed and not arranged in accordance with cargo documents.
 2. Abnormal state and shape of cargo:
 - a) handling of goods in damaged packing: torn or damaged bags, broken cases, torn bands, untied bales, rotten or punched packing, or packing covered with corrosive substance (acid, caustic soda, chemicals), over-heated bags (over 40°C), etc.
 - b) bags with hardened contents, bags with nylon packing, distorted or unshaped bales, distorted drums
 - c) oil stained pipes, pipes with bitumen coating, pipes of diameter over 100 cm, pipe bends, handling of mixed-up metals
 - d) loading/unloading frozen, iced, snowed or sticky goods
 - e) operations with infected or contaminated goods, as well as consolidated, hardened or melting goods
 - f) operations at air temperatures below –10°C
 - g) other abnormal state and shape of goods which may hamper stevedoring operations, unmentioned above.
- (4) The charges for main handling services will be increased by the respective percentage over the regular charges for direct handling in case of:
1. trimming or spreading of bulk goods: 80%
 2. pushing, arranging or pulling out cargo stowed in under-deck compartments:

- by hand: 80%
 - by means of equipment: 50%
 - 3. handling of vessels with hatch openings smaller than 12 square meters: 100%
 - 4. loading of containers with specific container numbers on board and/or in underdeck compartments as requested by the ship owner or the Customer: by 25% over the charges in Item 48.A, Section I, Table 1 (excluding IMO class containers, reefer containers or flat racks).
- (5) Surcharges on the base handling charges will be agreed individually in the following cases:
1. when handling out of gauge goods
 2. when working conditions are extremely severe.

Article 11

Surcharges (in percentages) on base handling charges which apply for goods handled in such a state and under such conditions which result in disruption of loading/discharging operations and lower productivity are listed in Section II, Table 1.

Article 12

When a consignment of cargo falls under more than one abnormal condition or state of cargo, or when other surcharges/discounts should also apply, the actual due amount will be calculated as a sum of all surcharges/discounts incurred.

IV. OTHER TERMS AND CONDITIONS FOR CHARGING

Article 13

In case that cargo consignment has been cancelled for export and shipped back to the hinterland, the charges for main handling services will be payable at full rate.

Article 14

In case that several types of cargo chargeable at different tariff rates are included in the same document (without specifying separately numbers or unit weights), the highest rate for the main handling operations will apply for the entire consignment.

Article 15

- (1) Materials needed for loading/discharging operations and additional services (ex. dunnage used during loading of vessels, rail wagons, trucks - including dunnage for heavy parcels, lashing of cargo units, etc.) are not included in the charges for port services.
- (2) Materials will be supplied by the Port subject to availability, and the Customer will be charged additionally the cost of materials plus the additional expenses incurred by the Port for purchasing, receiving, unloading, subsequent processing, etc. of such materials.
- (3) In case that the Port cannot provide the needed materials, the Customer will supply such materials at his own expense.

Article 16

Conditions for handling of dangerous goods and transit cargo related to international projects will be subject of individual agreement between the Port and the Customer.

Article 17

The Customers shall specify in the documents submitted to the Port:

1. Parcels with unit weight over 10 tons
2. Voluminous cargoes (over 2 cubic meters per ton)
3. Long length cargoes (over 8 meters in length)
4. In case of dangerous goods: the IMO class of hazardous cargo, specifications, physical and chemical properties, any safety instructions and personal protection required for handling.

Article 18

Correction of ordered service can be accepted only if the termination of requested service is possible, and subject to payment.

Article 19

The costs of fire prevention service, environmental protection, etc. incurred by the Port during loading/discharging operations will be charged additionally for Customer's account.

Article 20

The Port shall be entitled to move/transfer at Customer's expense (without Customer's consent) any cargo consignment from one storage facility to another in case that such cargo is not shipped from the storage areas within the agreed period (including cargo dwelling for more than 3 months).

V. OBLIGATIONS FOR PAYMENT OF CHARGES

Article 21

- (1) The Port requires 100% advance payment (deposit) of handling charges by the Customers, depending on the handling option and any pre-arrangements made between the parties.
- (2) In case of shipment of cargo by rail, the Customers shall provide 100% advance payment of due amounts to cover the charges pursuant to the Tariffs of the relevant licensed service provider (rail freight, wagon shunting, delays, etc.).
- (3) The advance payment (deposit) shall be made by bank transfer to the Port's bank account at least 24 hours prior to actual commencement of the relevant service.

Article 22

Unless otherwise agreed beforehand, the Customers will cover the balance up to the actually due amount after the final completion of cargo handling operations.

Article 23

The Port will issue and submit to the Customers invoices for rendered services (in compliance with these "Terms & Conditions and Charges for Services of Port of Varna EAD"):

1. on the second working day after completion of service
2. for cargo storage (per ton per month or part thereof; and per square meter per month or part thereof) – on every 5th day of the current month
3. for cargo storage, in case that cargo has remained unshipped for two months of receiving in the Port's storage (when charged *per ton per day*) – at the end of each calendar month, but not later than the shipment date.

Article 24

Should the Customer has given instructions to the Port for shipment of imported goods by rail, the Port shall remit all due charges to rail operators as included in the B/L (shunting, weighing, washing, delays of wagons etc.) together with the cost of rail B/L to the servicing loading railway station on Customer's behalf and for Customer's account, unless the Customer has made direct arrangements with the railway station.

Article 25

Should the Port finds during an inspection that the weight of goods has been incorrectly stated (understated) by the Customer, the main cargo handling services will be charged at triple rate.

Article 26

- (1) In case of overdue payment (incl. when the Customer has failed to remit the advance payment), the Port shall require additional coverage in the form of a bank guarantee. Should such guarantee is not provided, the Port will be entitled:

1. to stop receiving new cargo
 2. to stop handling of vessel
 3. to stop shipment of cargo
 4. to detain certain quantity of cargo / number of containers equivalent to the outstanding amount
 5. to terminate providing of the respective service
 6. to request detention of vessel, in compliance with the Code of Merchant Shipping.
- (2) In the event that a port service is terminated by virtue of the preceding Paragraph, the Port will send a written notice to the faulty Customer indicating the exact reasons for taking such measure.

VI. FINAL PROVISIONS

Article 27

- (1) These “Terms & Conditions and Charges for Services of Port of Varna EAD” shall apply, unless otherwise agreed between the Port and the Customer.
- (2) Handling of goods and providing of services not mentioned in these “Terms & Conditions and Charges for Services of Port of Varna EAD” is subject to agreement.

Article 28

- (1) The Customer shall be entitled to make a claim with the Port with respect to improper service or wrong invoicing within 14 calendar days after final completion of the agreed port services and in compliance with the port regulations.
- (2) The procedure for making and settling of claims with respect to accidents or damage and deficiency is described in Appendix 1 hereto.

Article 29

Port of Varna EAD will notify its Customers through their respective forwarders or agents about any changes of terms, conditions and charges for services one month prior to their enforcement.

Article 30

- (1) These “Terms & Conditions and Charges for Services of Port of Varna EAD” have been adopted by the Board of Directors meeting Protocol No. 18/19 dated 26.11.2019, and shall be effective as of 01.01.2020.
- (2) With the entry into force, these “Terms & Conditions and Charges for Services of Port of Varna EAD” shall supersede the “Terms & Conditions and Charges for Services of Port of Varna EAD” effective as of 01.01.2016 and any amendments thereto made before 31.12.2019.

TABLE 1. MAIN HANDLING SERVICES
BULK GOODS, LIQUID BULKS, GENERAL CARGO AND CONTAINERS

Item	Type of Cargo	Handling	
		Direct (EUR per ton)	Indirect (EUR per ton)
1	2	3	4
Section I. MAIN HANDLING SERVICES			
A	BULK GOODS		
1	Wheat, maize, barley, rape-seed	3.58	4.79
2	Sunflower, grain cake, soya meal	4.79	5.27
3	Sugar	4.93	-
4	Sand, clinker, clay, limestone, dolomite	2.69	3.31
5	Kaolin, bentonite, chamotte, raw gypsum, talc	2.97	3.51
6	Phosphorite	3.15	4.93
7	Apatite	4.71	6.12
8	Ores and ore concentrates, bauxite, magnesite, pyrite	2.44	3.57
9	Coal	1.96	2.84
10	Coke, petro-coke	2.55	3.92
11	Fertilizers	3.01	4.03
12	Rock/sea/technical salt, bitumen, crushed sand, paving blocks, stones, copper slag, rubble	2.15	2.94
13	Cement, urea (handling by means of specialized technologic lines)	2.34	-
14	Soda ash (handling by means of specialized technologic lines)	2.91	-
15	Others	to be agreed	
B	LIQUID BULKS (handling by means of specialized technologic lines)		
16	Dichloroethane	5.73	-
17	Sulfuric acid, caustic soda (sodium hydroxide)	3.46	-
18	Liquid urea	2.89	-
19	Wine and wine distillate	1.36	-
20	Vegetable oil	3.12	-
21	Molasses	4.03	-
22	Spirit	8.72	-
23	Others	to be agreed	
C	GENERAL (UNITIZED) CARGO		
24	Cargo in bags, big bags, slings:		
	a) up to 26 kg	9.85	16.16
	b) over 26 kg and up to 51 kg	13.00	16.25
	c) 500 kg up to 1500 kg (big bags, slings)	4.93	7.23
	e) over 1500 kg	4.23	5.48
25	Cargo in cartons, boxes, wooden cases:		
	a) up to 20 kg	12.09	14.71
	b) over 20 kg and up to 200 kg	9.39	11.32
	c) over 200 kg and up to 1500 kg	8.60	10.66
	d) over 1,500 kg and up to 5,000 kg	6.55	8.14
	e) over 5,000 kg and up to 10,000 kg	5.21	6.21
26	Goods in pallets (EUR per unit)		
	a) up to 800 kg	5.92	7.80
	b) over 800 kg up to 1400 kg	4.68	6.55

Item	Type of Cargo	Handling	
		Direct (EUR per ton)	Indirect (EUR per ton)
1	2	3	4
27	Cargo in bales, bundles, packs	15.45	20.60
28	Cargo in rolls, coils and reels (unit weight up to/over 500 kg) and cargo in barrels and drums (unit weight up to/over 150 kg)		
	a) unit weight up to 500 kg or 150 kg, respectively	8.72	10.97
	b) unit weight over 500 kg or 150 kg, respectively	6.98	9.41
29	Miscellaneous, plant and equipment, metal structures (packed/unpacked)		
	a) up to 500 kg	9.16	11.23
	b) over 500 kg and up to 1,500 kg	6.11	7.48
	c) over 1,500 kg and up to 5,000 kg	5.55	6.67
	d) over 5,000 kg and up to 10,000 kg	4.31	5.06
	e) over 10,000 kg and up to 15,000 kg	6.67	8.04
	f) tyres	13.32	15.98
	g) oil or gas line pipes	8.89	11.70
	h) ships machinery (unit weight up to 3,000 kg)		10.00
30	Vehicles and hoist equipment (as goods)		
30.1	Non-self-propelled vehicles (per ton or part thereof)	13.39	16.52
30.2	Sports & pleasure boats, cars (loading or discharging, per unit)		
	a) yachts and boats up to 12m, via berth	550	
	b) yachts and boats up to 12m, in case of container (un)stuffing and handling on land	150	
	c) yachts and boats over 12m, via berth	1100	
	d) yachts and boats over 12m, in case of container (un)stuffing and handling on land	220	
	e) cars, motorcycles, ATV, jets (per unit)	140	
31	Self-propelled vehicles (via ramp)		
	a) cars, motorcycles, ATV, jets (incl. container un/stuffing , per unit)	70	
	b) trucks, buses, trailers, per unit	220	
	container un/stuffing , per unit	120	
	c) track-mounted, agricultural equipment, military equipment, hoist equipment, per unit	270	
	container un/stuffing , per unit	170	
32	Heavy plant and equipment, floating craft, transport means and other machinery (as per unit weight):		
	a) over 15,000 kg and up to 30,000 kg	12.98	16.22
	b) over 30,000 kg and up to 100,000 kg	15.14	18.28
	c) over 100,000 kg and up to 130,000 kg	18.93	22.98
	d) over 130,000 kg, by means of 2 port cranes	22.71	27.58
33	Stone blocks (granite, marble), as per unit weight:		
	a) over 10,000 kg up to 15,000 kg	5.02	5.81
	b) over 15,000 kg up to 30,000 kg	5.92	6.85
34	Metals , as per weight of cargo unit:		
	a) up to 80 kg (incl. track rails, cross-rails, per linear metre)	8.76	11.02
	b) over 80 kg and up to 250 kg (incl. metal sheets, packs, per unit)	7.17	9.41

Item	Type of Cargo	Handling	
		Direct (EUR per ton)	Indirect (EUR per ton)
1	2	3	4
	c) over 250 kg and up to 1,000 kg (incl. steel wire, conductors, etc.)	6.98	9.04
	d) for metal sheets, packs, pipes per unit (over 1,000 kg – only for the mentioned types of metal/packing)	5.92	7.80
	e) over 1,000 kg and up to 5,000 kg (incl. steel rolls, metals in stacks, bundles, etc.)	5.61	6.86
	f) over 5,000 kg and up to 10,000 kg (incl. ingots, rolls, metals in stacks, bundles, etc.)	4.55	5.61
	g) over 10,000 kg	4.06	4.92
35	Cast iron (mechanized handling)	6.18	8.72
36	Metal scrap in bulk	7.90	10.48
37	Timber, not processed	5.48	7.23
37.1	Timber wood chips in bulk	4.50/4.80*	
38	Timber, in bundles/packs	7.23	9.54
39	Other wood material (fire logs in bundles or slings, separation material, etc.)	11.12	14.00
40	Plywood, cardboard, fibreboard, compressed wood and other wood products (in packs or pallets)	6.80	11.85
41	Paper		
	a) rolls up to 1000 kg	8.94	11.74
	b) rolls over 1000 kg	7.21	9.48
	c) bales (loose)	9.48	10.66
42	Cellulose		
	a) bales (loose)	11.12	13.91
	b) packs (4-8 bales each)	8.34	10.66
43	Glass sheets, glassware, chinaware, ceramics, pottery (cases)	12.00	16.80
44	Fresh fruit and vegetables (in cases, cartons)	16.75	19.65
45	Chilled / frozen goods (in cases, boxes, cartons)	13.00	16.90
46	Livestock	15.24	
47	Fodder	17.27	

48	CONTAINERS (EUR per unit)	Container 20'	Container 40'
48.A	Discharging from ship to terminal or loading from terminal to ship		
	-Full container	65.15	74.42
	-Empty container	56.24	65.15
48.B	Discharging from land vehicle to terminal or loading from terminal to land vehicle		
	-Full container	28.89	34.92
	-Empty container	22.81	28.89
48.C	Roll trailers (loading or discharging)	52.63	59.59

Section II. SURCHARGES ON THE RATES IN SECTION I, Columns 3, 4 (per cents)		%
1	Surcharge for fragile goods , as per type of cargo	20%
2	Surcharges for voluminous goods , depending on handling option:	
	a) goods in bags:	
	• 2.0 – 2.4 cubic meters per ton	30%
	• over 2.4 cubic meters per ton	50%
	b) timber, wood products and other general cargoes:	
	• over 3.0 and up to 6.0 cubic meters per ton	20%
	• over 6.0 and up to 10.0 cubic meters per ton	50%
	• over 10.0 cubic meters per ton	100%
3	Handling of dangerous goods (as per IMO classification):	
	a) Explosive (1), Toxic (6.1), Radioactive (7.0) substances	100%
	b) Flammable liquids (3), Substances liable to spontaneous combustion (4.2), Infectious substances (6.2)	75%
	c) Compressed, liquefied, dissolved gases (2), Flammable solids (4.1), Substances which, in contact with water, emit flammable gases (4.3), Oxidizing substances (5.1), Organic peroxides (5.2), Corrosive substances (8.0)	50%
	d) Miscellaneous dangerous goods (9.0)	25%
4	Metals, metal products, timber, equipment, etc. over 8 m in length , depending on handling option:	
	a) over 8 and up to 15 m	25%
	b) over 15 and up to 25 m	50%
	c) over 25 m	100%
5	Containers	
5.1	Container handling on conventional vessel	+25%
5.2	Containers requiring special lifting attachments; damaged containers, where the spreader cannot lock automatically; over-high, over-side, over-weight etc. containers	+20%
5.3	Container stowage in under-deck spaces of a conventional vessel	+100%
5.4	Towage of roll trailers by means of port equipment	+50%
5.5	Handling of containers with dangerous cargo, as per IMO class	
	a) IMO class (1), (6.1), (7.0), (3), (4.2), (6.2)	+50%
	b) IMO class (2), (4.1), (4.3), (5.1), (5.2), (8.0), (9)	+20%
5.6	Containers with unbalanced load	+50%

EXPLANATORY NOTES to Table 1

1. When a floating/ship crane is employed for handling of a cargo, the relevant rates are subject to 50% discount.
2. Charges in Section I, Items 27, 40, 41, 42, 43, 44, 47 of the table include the due surcharges for voluminous goods.
3. Note for Item 48 of Section I:
 - 3.1 The charges also include the technological moves of containers within the container stack.
4. In case of ensuring a certain container traffic over Port's berth during the preceding period, the Customers will be entitled to the following discounts from the rates in Items 48A and 48B, Section I, Table 1:

Container Traffic over Berth, TEU			Step	Discount, %
1-year period	6-month period	9-month period		
1200-2400	600-1200	900-1800	1200	3
2401-3600	1201-1800	1801-2700	1200	5
3601-5600	1801-2800	2701-4200	2000	7
5601-8400	2801-4200	4201-6300	2800	9
8401-12,000	4201-6000	6301-9000	3600	11
12,001-16,500	6001-8250	9001-12,370	4500	13
16,501-22,200	8251-11,100	12,371-16,650	5700	15
over 22,200	over 11,100	over 16,650		to be agreed, up to 20%

- 4.1 for the first 6 months of the current year, discount will be offered on the basis of the preceding 1-year period
- 4.2 for the third quarter of the current year, discount will be offered on the basis of the preceding 6-month period
- 4.3 for the final quarter of the current year, discount will be offered on the basis of the preceding 9-month period.
5. The technologic chart for handling of bags over 30 kg (Item 24b) and the relevant provisions for health and safety at work require that:
- the unit weight of goods shall not exceed 50 kg when moving/transferring such goods a distance more than 2 m
 - the unit weight of goods shall not exceed 30 kg when moving/transferring such goods a distance more than 30 m.
6. The charge under Item 26, Section I of the above table shall apply to standard Euro-pallet: a platform/deck intended for storage and transfer of goods which can either be fastened by belts/ropes/straps or wrapped with plastic foil (thermal or stretch film); with dimensions 1.20/0.80m; weight of 15-20kg; load capacity up to 1.4 tons.
7. The charge under Item 29h, Section I of the above table is a lumpsum price. The service shall be provided upon request properly issued and submitted by the Customer applying for the relevant cargo handling operation (incl. shipment of cargo), indicating the payer of service (on behalf of the ship owner).
- 7.1 For cargo handling operations with ships machinery of unit weight over 3000 kg, the Customer shall be charged the relevant rate per machine hour or part thereof, as per Table 4 of these "Terms, Conditions and Charges for Services of Port of Varna EAD."
8. The rate in Item 37.1, Section I of the above table shall include weighing by means of Port's weigh-bridge, and * indicates that the rate shall apply in case of lack of regular delivery of goods alongside vessel (minimum 1000 tons per day).

TABLE 2. STORAGE SERVICES

Item	Storage Period (days)	Within the Port		Storage Base	
		Closed	Open	Closed	Open
1	Storage, EUR per commenced ton per commenced day)				
	a) from the 1 st day to the 15 th day	0.04	0.03	0.03	0.02
	b) from the 1 st day to the 30 th day	0.11	0.06	0.07	0.04
	c) from the 1 st day to the 60 th day	0.18	0.10	0.14	0.07
	d) over 60 days (to be counted from the 1 st day)	0.24	0.12	0.20	0.10
	e) for transit goods only, after the 90 th day (to be counted from the 31 st day)	0.28	0.16	0.24	0.13
2	Storage, EUR per commenced ton per commenced 30-day period	2.80	1.60	2.80	1.60
3	Storage, EUR per square meter per month or part thereof	4.10	3.20	3.00	2.00
4	Storage of containers (EUR per container unit per day, to be counted from the 1 st charged day)	20' Full	20' Empty	40' Full	40' Empty
	a) up to 15 days (after free period)	1.08		1.80	
	b) up to 30 days (after free period)	1.52	0.72	2.52	1.44
	c) over 30 days (after free period)	2.16	2.16	3.60	3.60
	d) reefer containers, to be counted from the 2 nd day of plugging in	24.00		24.00	
5	Storage of empty vehicles (EUR per unit per day, to be counted from the 1 st charged day)	Closed Storage		Open Storage	
		up to 30 days	over 30 days	up to 30 days	over 30 days
	a) cars, vans	5.00	10.00	2.50	5.00
	b) mini-busses, light trucks (up to 3 tons), jeeps	7.00	14.00	3.50	7.00
	c) trucks (over 3 tons), buses, agricultural or road construction equipment	9.00	18.00	4.50	9.00
6	Monthly fee for preparing and keeping records and security for goods under Customs regimes:				
	a) "Temporary storage", after 45 days of storage	0.1% of the value of customs duties for each Temporary Storage Declaration, but not less than EUR 50 per month or part thereof			
	b) "Customs warehousing", to the amount of	0.6% of the value of customs duties for each Customs Declaration, but not less than EUR 50 per month or part thereof			

EXPLANATORY NOTES to Table 2

1. Free storage period is awarded to goods under Items 1, 4 and 5 of the above table as follows:
 - a) import goods – 5 days
 - b) import full containers – 7 days
 - c) import empty containers – 15 days
 - d) export goods (incl. containers) – 10 days

- e) transit goods (incl. containers declared as transit beforehand) – 30 days.
2. The above free storage periods will not apply to:
 - a) storage of cargo under Items 2 and 3 of the above table
 - b) reefer (full) containers
 - c) IMO classification goods
 - d) perishables, chilled or frozen goods
 - e) cargo and containers which are not going over Port's berth in land-sea direction or reverse
 - f) goods after unstuffing of containers.
 3. Free storage period:
 - a) will be counted from the day of receiving of cargo at the Port's storage facility
 - b) will become invalid when exceeded (excluding containers and goods under Item 1-d above).
 4. Storage charges under Items 1, 3 and 4 of the above table will be calculated for the entire charged storage period as follows:
 - a) from the day following the free storage (under the provisions of the previous paragraph) up to the day of shipment inclusive
 - b) in case that the above Paragraph 3-b is applied - from the day of receiving of cargo at the Port's storage facility up to the day of shipment inclusive.
 5. Storage charges under Items 1, 2 and 3 of the above table are subject to surcharge in case of dangerous goods (incl. containers carrying dangerous cargo) at the same rates which apply to the main handling services.
 6. Cargo which has been transferred from one storage area to another storage area/Storage Base/component port facility will not be granted another free storage period.
 7. The Port will be entitled to agree that:
 - a) in case of a long term storage of cargo per ton per month or part thereof, the storage shall be calculated on the basis of "square meter of occupied area per month or part thereof"
 - b) storage of specific goods requiring specific conditions
 - c) calculation method to be used, the charge to be applied as per above table, and other conditions of storage in each individual case.
 8. The storage charges for reefer (full) containers include the following services provided by the Port:
 - a) plugging/unplugging
 - b) payment of cost of consumed electric power to the National Electricity Company by the Port
 - c) recording of temperature at the moment of receiving/delivery from/to vessel and providing a copy on request
 - d) daily monitoring of temperature and recording the measurements in the log at every 6 hours (including checking of seals)
 - e) when the agent should be contacted, one telephone call is provided. (On additional request by the agent, more calls can be allowed against payment).
 - f) continuous power supply.
 9. For keeping of goods which are subject of a lien and/or pledge in storage at the port facilities, the Client shall be charged in addition EUR 0.30 per ton per month or part thereof:

TABLE 3. ADDITIONAL SERVICES

Item	Type of Service	Charge, EUR	
I	ADDITIONAL SERVICES		
1	Moving/shifting of cargo on board (% of the rates for direct handling in Table 1):		
	a) in ship's hold/on deck	50%	
	b) from one ship's hold to another	100%	
	c) from ship to quay and back to ship or from one ship to another ship, through a quay	200%	
	d) from ship to another ship, direct transshipment	120%	
2	Moving/shifting of cargo within storage area (% of the rates for indirect handling in Table 1)		
	a) inside storage area (mechanized operations)	50%	
	b) inside storage area (manual operations), or transfer of cargo from ready-made disposable pallets to port pallets	80%	
	c) from one storage area to another (cost of transportation to be charged in addition)	100%	
	d) transfer of bulk material from a quay stockpile to a landside stockpile: coal, clinker, ores and concentrates, etc., per ton	0.50	
3	Sorting of cargo (% of rates in Table 1)		
	a) on board (rates for direct handling)	30%	
	b) inside storage area, without weighing (rates for indirect handling)	30%	
4	Stuffing and binding of bags or cutting and emptying bags into ship's hold – for cereals and oilseeds, (% of rates for direct handling, Table 1)		
	a) without arranging	50%	
	b) with arranging	100%	
5	Palletizing / unpalletizing of goods (% of rates for indirect handling, Table 1)	50%	
6	Lashing:		
6.1	Loose or consolidated cargo units in conventional packing (onboard, inside rail wagon / truck / container), per ton	1.80 per ton	
6.2	Vehicles on a specialized vessel, inside container		
	- by means of slings	7.55 per unit	
	- firm lashing	12.60 per unit	
6.3	Vehicles on non-specialized vessel	16.00 per man-hour	
7	Unlashing:		
	a) goods in conventional packing (on board, inside rail wagon/ truck/ container)	1.50 per ton	
	b) vehicles on specialized vessel or inside container – the rates in above Item 6.2 will apply	-20%	
	c) vehicles in non-specialized vessel	15.00 per man-hour	
	d) special lashing/unlashing of cargo on board or inside a vehicle	to be agreed	
	e) unlashing of steel coils inside a container, per container	20': 15.00	40': 18.00
8	Dunnage/covering/uncovering		
8.1	In ship's holds or in wagons (covering the floor with paper, cardboard, polyethylene or placing/removal of separating material)	16.00 per man-hour	
8.2	Covering/uncovering with canvas:		
	a) wagons, per unit	3.60	
	b) trucks or trailers, per unit	2.75	

Item	Type of Service	Charge, EUR
9	Each opening/closing of ship's holds, per hatch cover	35.00
10	Using of Port's labour for additional operations, per man-hour or part thereof	16.00
11	Cleaning of ship's cargo compartments, incl. under the hold's floor and between the frames, per sq. meter	0.50
12	Usage of materials to prevent freezing (salt, paper)	
	a) in wagons, per unit	3.60
	b) in trucks or trailers, per unit	2.40
13	Securing of wagon doors, per unit	2.40
14	Sealing of wagons, per unit	3.60
15	Each separate weighing of trucks (full or empty)	
	a) truck without trailer, per unit	1.90
	b) truck with trailer, per unit	2.40
16	Weighing of trucks to determine VGM of containers (gross weight and tare), per unit	12.00
17	Fumigation of wagons, per unit	6.00
18	Wrapping of pallets (materials to be provided by the Customer), per pallet	1.50

II	ADDITIONAL SERVICES TO CONTAINERS	EUR per unit	
		20'	40'
19	Container shifting/re-stow		
	a) on board, in the same bay		
	- full	28.55	32.55
	- empty	24.45	28.55
	b) through berth or on board in different bays		
	- full	95.25	108.85
	- empty	81.65	95.25
20	CONTAINERS OPERATIONS - operations to containers performed at the port terminals and the Storage Base (any moving from the container stack to the ground or vice versa) for: <ul style="list-style-type: none"> • customs inspection • sampling • checking of technical condition • sealing / inside lining • checking of seals, container stripping/stuffing, • any necessary moving of container from one stack to another due to discrepancy of data for vessel/port as stated during arrival and vessel/port as indicated in the loading order 		
	a) empty container	11.90	15.25
	b) full container	15.25	18.60
21	Dry cleaning/sweeping of empty containers		9.60
22	Dry cleaning of empty reefer containers		14.40
23	For each correction in a confirmed loading order, per container		2.00
24	For cancelling of a confirmed loading order, per operation		20.00
25	For changing ownership of container, per container		20.00
26	Preparing of bay plan, per unit		180.00
27	Covering of open-top container with canvas, per operation		18.00
28	Container stripping/stuffing operations: from/to container to/from vehicle, cargo transfer from one container to another: the respective rates in Table 1 will apply with reduction		

II	ADDITIONAL SERVICES TO CONTAINERS	EUR per unit	
		20'	40'
	a) excise goods		7%
	b) other goods		10%
	c) for goods (excluding excise) with unit weight over 10 tons, voluminous/oversized cargo, fragile goods or goods in reefer containers no reduction will apply		
	d) possibility and conditions for container un/stuffing involving cargo under IMO classification will be subject to separate agreement		
	e) container stuffing, loading grain in 20' container by means of a dedicated port installation, per container		90.00

III	SPECIFIC WORKING CONDITIONS	Charge, EUR
29	For work performed out of working hours (overtime), incl. public holidays, a surcharge will be levied on the rates for main handling services	100%
30	Downtime	
30.1	Standing by of port labour, per man-hour	16.00
30.2	Standing by of port labour during overtime, per man-hour	20.00
30.3	a) Over 4 hour delay after arrival of vessel for handling at the port and berthing of such vessel (excluding containerships) due to unavailable cargo and/or documents, also vessel's delay at operational berth after completion of handling operations will be charged	450 per hour
	b) Unproductive standing by of port facilities, equipment and labour for the reasons as stated above in 30.3.a will be charged	550 per hour
30.4	Delay in commencement of handling a containership for more than 1 hour as from <i>obtaining a free pratique</i> , and also a delay after completion of handling operations will be charged	1000 per hour
<i>Note:</i>	The above charges will apply for delays not resulting from either Port's misbehaviour, or force majeure, or banned ship manoeuvring, or waiting for a pilot for ship departure.	

IV	ADMINISTRATIVE AND OTHER SERVICES	Charge, EUR
31	Providing a set of bulletins for ship/cargo operations, per set	1.20
32	Issuing of warehouse receipts and storage certificates, per document	6.00
33	Issuing of weighing note (upon Customer's request), per note	0.40
34	Changing of documents due to transfer of title or in any other case because of the Customer, per operation	20.00
35	Giving labour safety instructions to workers/representatives of the Customer under concluded agreement, per course of instructions	20.00
36	Issuing of permit for hot works, including inspection, per document	100.00
37	Admittance of cars to port areas (up to 1 day) for transfer of title or customs clearance, per car	30.00
38	Passing via Port's rail infrastructure without productive activity will be charged per rail car per passing	10.00

V	SUPPLY OF ELECTRIC POWER, WATER, HEAT, TELEPHONE COMMUNICATIONS, etc.	Ships (international voyage), EUR	Other Users, (legal/natural persons), EUR
39	Electric power supply	as per tariff of a licensed service provider	
39.1	Connecting/disconnecting to the power system, per occasion	150.00	80.00
a)	Moving from one berth to another (connecting/disconnecting) of power supply panel, upon request	150.00	-
39.2	Connecting to the power supply network of facilities of Clients having concluded contracts for hiring of offices, storage areas, etc., and opening of new electric service accounts		
	Consumers group	Connected power (kW)	For power supply line, length up to 5m (EUR)
	1	up to 6	200.00
	2	7 – 15	300.00
	3	16 – 50	1000.00
	4	51 – 100	2750.00
	5	101 – 200	4750.00
	6	201 – 300	10500.00
	7	over 300	to be agreed
			For each additional meter of power supply line, over 5 m (EUR per meter)
			10.00
			15.00
			20.00
			40.00
			50.00
			60.00
			to be agreed
39.3	Inspection of electrical meter upon request, per occasion	20.00	
40	Fresh water supply	as per tariff of a licensed service provider	
	a) service charge, per cubic meter	4.00	0.25
41	Central heating	by calculation	
42	Telephone installation / bridge connection, per user	80.00	25.00
43	Relocation of existing telephone user	3.60	
44	Telephone calls within the Port, per user per month	7.20	
45	Usage of bridge connection, per month	12.00	
46	Telephone calls via the Port's automatic exchange	as per tariff of a licensed service provider	
47	Passenger charge, per passenger on cruise ship	5.00	
48	Embarking/disembarking of passengers of ships and boats, cabotage shipping, per passenger	0.50	
	a) per child under 12	0.20	

VI	MOORING / UNMOORING (of vessels with gross tonnage GRT)	EUR per operation
	up to 1000	55.00
	1001 – 2000	85.00
	2001 – 3000	110.00
	3001 – 4000	140.00
	4001 – 5000	160.00
	5001 – 6000	180.00
	6001 – 7000	200.00
	7001 – 8000	210.00
	8001 – 9000	220.00
	9001 – 10,000	230.00
	over 10,000 per each 1000 GRT or part thereof	35.00

VII	POSTING ADVERTISEMENTS in locations at Port of Varna EAD by advertisers	EUR per sq.meter
	a) busy season (period from May to October incl.)	60.00
	b) slack season (period from November to April incl.)	30.00

VIII	PROVISION OF A BERTH (subject to agreement) for accommodation, shelter of vessels, without performing cargo operations			
	<i>LOA (m)</i>	<i>EUR per day</i>	<i>EUR per 10 days</i>	<i>EUR per month</i>
	up to 15 m	11.00	77.00	220.00
	16 – 50 m	15.00	105.00	330.00
	51 – 100 m	42.00	294.00	924.00
	over 100 m	60.00	420.00	1320.00
	<i>Note: The above rates shall apply also to non-contract vessels for staying less than 30 days.</i>			
a)	Non-contract stay of vessels for more than 30 days			
	<i>LOA (m)</i>	<i>EUR per day</i>	<i>EUR per 10 days</i>	<i>EUR per month</i>
	up to 15 m	110.00	770.00	1760.00
	16 – 50 m	150.00	1050.00	2640.00
	51 – 100 m	420.00	2940.00	7392.00
	over 100 m	600.00	4200.00	10560.00

IX	PROVISION OF A BERTH to vessels for the purposes of ship supply and crew change (without using port equipment and labour)	
	<i>LOA (m)</i>	<i>EUR per day</i>
	up to 15 m	26.00
	16 – 50 m	36.00
	51 – 100 m	100.00
	over 100 m	143.00

EXPLANATORY NOTES to Table 3

Section I

- 1.1 When performing additional operations, the surcharges for OOG - voluminous and oversized cargo will apply to each separate operation.
- 1.2 VGM –Verified Gross Mass of container

Section II

- 2.1 When providing additional services under Section II of Table 3, in case that container handling is subject to a surcharge as per Section II of Table 1, the same surcharge will apply to the additional services as well.
- 2.2 The rates in Item 28 will apply to goods of normal shape, dimensions and packing. Any oversized goods will be subject to the relevant surcharges in Table 1.
- 2.3 Container stripping/stuffing operations involving dangerous goods or any goods/packing unmentioned in Table 1 will be subject to a separate agreement.
- 2.4 The charge for container stuffing with grain as per Item 28(e) includes automatically determined VGM.
- 2.5 Any relevant container operations under Item 28(e) shall be charged in addition, as per Item 20 of the same table.

Section III

- 3.1 For services under item 26 of the this table:
 - a) the Customer shall place a written request to the Port not later than 10.00 hrs on the working day before the day of requested service;

- b) the relevant charges apply to all those directly involved in the handling process, including dockworkers, drivers, storage workers, operators and employees working on schedule.

Section IV

- 4. The bulletin/daily operations status report (Item 31) for ship/cargo operations is a Port document issued to serve the cargo handling process, and also to facilitate the Port employees and customers in this relation.

Section V

5.1 Ships

- a) In case of any repairing works on a vessel while on berth, the ship repairing company will pay the cost of electric power and the service charge at the rates in Column 3 of this table.
- b) When shore power supply is requested, the Customer shall declare the type of requested power supply (1 or 3-phase) and needed capacity (kW).
- c) Consumed electric power shall be measured by means of electric meter (one-rate or three-rate meter) owned by the user.
- d) When the consumed power is not measured by an electric meter, the power consumption will be estimated on the basis of the installed capacity and the hours of operation.
- e) The cost of consumed electric power will be paid at the rates of the respective licensed service provider.
- f) The service charge includes all expenses incurred by the Port to provide normal power supply up to the user's electric meter or up to the property border of user's own electric system.
- g) Services shall be invoiced on the basis of documents issued during service rendering, signed by ship's master or ship's agent.

5.2 Other users

- a) The tenants of Port property will pay for consumed electric power, heating, water and used telephone services at per the tariff of respective licensed service provider.
- b) The charge for heating will be calculated on the basis of production and transportation costs; these will vary from month to month, depending on the weather (air temperatures).
- c) The repairing/maintenance costs of electric installations in the leased premises shall be for lessee's own account.
- d) Electric power, heating, water and telephone communications will be provided on a contract basis or upon written request.
- e) Item 39.1 – connecting/disconnecting to the electric system of other users (corporate/individual) offering services to vessels or other facilities on the territory of the operator.

Section VI

The ship owner shall pay for mooring/unmooring service through its respective agent.

Sections VIII and IX

- 7. The charges shall apply as per the vessel's LOA (maximum linear length).
- 8. The service shall be provided subject to agreement and permission from the Port Terminal Director.

TABLE 4. HIRING OF PORT PLANT

Item	Type and Capacity of Port Plant	Charge, EUR	
I	PLANT AND EQUIPMENT	(per machine-hour or part thereof)	
1	Electric portal crane		
	a) up to 10T		61.00
	b) over 10T and up to 20T		80.00
	c) over 20T		130.00
2	Mobile crane		
	a) capacity 10T to 25T		32.15
	b) capacity 63T		306.00
	c) capacity 84T		408.00
	d) capacity 100T		510.00
	e) capacity 144T		720.00
	f) hydraulic shiploader		59.00
3	Forklift trucks		in complex technologic applications
	a) capacity up to 5T	24.00	25.70
	b) capacity over 5T and up to 10T	40.15	91.80
	c) capacity over 10T and up to 28T	56.15	134.65
	d) capacity over 28T	80.30	183.60
4	Bucket loaders for bulk cargoes		
	a) capacity up to 1.6T	32.15	73.45
	b) capacity over 1.6T and up to 6.0T	48.15	79.50
	c) capacity over 6.0T		90.00
5	Pneumatic machines		80.30
6	Tractor with one trailer		
	a) capacity up to 10T		32.15
	b) capacity over 10T		40.15
7	Mini front loader with a brush, sweeping width 1.80m		35.00
8	Reachstacker for container handling, 45/46T		110.00
9	Mobile man lift platform , trailer type (lifting height up to 17m, capacity 200kg)		32.10 (does not include transfer to the worksite)
10	Road roller (rolling width 650mm, weight 696kg)		30.60
11	Motor sweeper , sweeping width 2.50m		50.00
12	Water tank truck , 8 cubic meters		35.00
13	Bulldozer		140.00
14	Handheld equipment		
	a) Husqvarna chainsaw		7.65
	b) Cobra cutting machine		15.30
	c) STIHL cut-off machine for asphalt cutting		15.30
	d) STIHL lawn mower		15.30
	e) Hilti		15.30
	f) Hammer drills		23.00
II	TRUCKS AND VEHICLES (EUR per km)		
1	Passenger vehicles		
	a) up to 20 passengers		0.96
2	Flat deck trucks		
	a) capacity up to 1.5T		0.96
	b) capacity up to 3.5T		1.24

EXPLANATORY NOTES to Table 4

1. The table applies when the above equipment is used for additional services beyond the normal technologic process, upon prior written request.
2. When hiring self-propelled equipment as per Items 3 and 4, Section I, the time of usage shall be counted from the time of driving such equipment to the worksite until the time of return to the port terminal of Port of Varna EAD. Before the control authorities, the transfer of any equipment without registration shall be for the account and responsibility of the user.
3. The charges in the above Table 4 include using of Port's drivers of the equipment. The equipment under Items 1 and 2, Section I shall be used with compulsory assistance of Port's workers to handle the attachments, and the costs thereof shall be paid in addition.
4. The charges for truck hiring as per Section II include the fuel used for traveling of the truck.
5. Standing-by of hired trucks as per Section II for period longer than one hour will incur additional charge of EUR 0.26 per minute.

TABLE 5. SERVICES TO SPORTS & PLEASURE BOATS

Boat LOA (m)	Daily, EUR	Weekly, EUR	Monthly, EUR
SECTION I. Sports & Pleasure Boats Staying at Port of Varna , in waters			
7	5.00	30.00	100.00
8	5.00	35.00	120.00
9	6.00	40.00	135.00
10	7.00	45.00	155.00
11	8.00	50.00	175.00
12	9.00	55.00	190.00
13	10.00	60.00	210.00
14	10.00	65.00	230.00
15	11.00	70.00	250.00
16	12.00	75.00	265.00
17	13.00	80.00	285.00
18	14.00	85.00	300.00
19	15.00	90.00	320.00
20	15.00	95.00	340.00
21	16.00	100.00	355.00
22	17.00	105.00	375.00
23	18.00	110.00	390.00
24	19.00	115.00	410.00
25	20.00	120.00	425.00
over 25 per each extra meter	3.00	45.00	80.00
SECTION II. Lifting, Unlifting, Docking of Sports & Pleasure Boats			
Boat LOA (m)	Lifting/Unlifting, EUR	Docking Daily, EUR	Docking Monthly, EUR
7	20.00	2.00	60.00
8	20.00	2.00	70.00
9	20.00	3.00	80.00
10	20.00	3.00	95.00
11	300.00	3.00	105.00
12	300.00	4.00	115.00
13	300.00	4.00	125.00
14	300.00	5.00	135.00
15	300.00	5.00	150.00
over 15 per each extra meter	20.00	2.00	15.00

SECTION III. Other Services Provided to Sports & Pleasure Boats		
1	Electric power supply	as per tariff of a licensed service provider
1.1	Connecting/disconnecting to the power system, per occasion	EUR 30.00
1.2	Moving from one berth to another (connecting/disconnecting) of power supply panel, upon request	EUR 10.00
2	Checking and charging of battery	EUR 6.00
3	Fresh water supply	as per tariff of a licensed service provider
3.1	Connecting/disconnecting to the water system, per occasion	EUR 15.00
3.2	Service charge	EUR 0.25 per cubic meter
4	Arrangements for border control to boat which has not hired a ship agent (incl. veterinary inspection)	EUR 20.00
5	Lifting/unlifting of sports boats to/from the concrete slipway at Varna East port terminal, per operation	EUR 5.00

EXPLANATORY NOTES to Table 5

1. No loading or discharging operations are permitted in the area designated for sports & pleasure boats.
2. When negotiating services under Section I and Section II for a period longer than one month, the due charge will be based on the rates in Columns 2, 3 and 4 of Section I and rates in Columns 3 and 4 of Section II of the above table.
3. Notes to Section I of the above table:
 - a) Boats with LOA exceeding 25 m will be charged in addition per each extra meter or part thereof at the rates given in the last row of the table.
 - b) Vessel's LOA should also include the bow/stern attachments (ex. bowsprit, bathing grate, etc.)
4. The multi-hull vessels will be charged 75% of the above rates multiplied by the number of hulls.
5. The rates in Section II shall also apply to boats standing on a slipway in other areas of Port of Varna EAD.
6. Any services not mentioned in this table will be charged by agreement.

TABLE 6. HIRING OF PORT'S GEAR

Item	Type of Gear	Capacity	Charge per day or part thereof, EUR
1	Tipping bucket, 2.8 cub.m/grab for bulk goods	2 T up to 5 T	60
2	Tipping bucket, 5.6 cub.m	5 T	80
3	Tipping bucket, 8.7 cub.m	8 T	100
4	Tipping bucket, 16 cub.m	10 T	130
5	Attachment for tripping bucket 16.5 cub.m		50
6	Lifting attachment for out-of-gauge	3 T	60
7	Chain sling 5m	9 T	50
8	Chain sling 5m	15 T	60
9	Chain sling 7.5m	21.2 T	80
10	Chain sling endless 2.5m	33.9 T	100
11	Webbing sling endless, polyester 1.5/8m	3 T	8
12	Webbing sling endless, polyester 2m	4 T	10
13	Webbing sling endless, polyester 3m	8 T	25
14	Webbing sling endless, polyester 4m	10 T	40
15	Webbing sling endless, polyester 6m	12 T	45
16	Webbing sling endless, polyester 4m	15 T	50
17	Webbing sling endless, polyester 10/16m	20 T	80
18	Webbing sling endless, polyester 20m	50 T	120
19	Webbing sling one-leg, polyester 2/3/6/8m	2 T	6
20	Webbing sling one-leg, polyester 2/3/8m	3 T	8
21	Webbing sling one-leg, polyester 2m	4 T	10
22	Webbing sling one-leg, polyester 10m	8 T	25
23	Webbing sling one-leg, polyester 10/12m	20 T	80
24	Wire rope sling one-leg, with hook 2m	2 T	10
25	Wire rope sling one-leg, with hook 1.2/3.5m	4 T	15
26	Wire rope sling two-leg, with hook 3.5m	4 T	30
27	Wire rope sling four-leg, with hook 1.2m	5.6 T	50
28	Wire rope sling four-leg, with hook 3.5m	6.3 T	60
29	Wire rope sling one-leg 4/8/10m	6.3 T	15
30	Wire rope sling one-leg 3/4/9.5m	8 T	20
31	Wire rope sling one-leg 3/8/16m	14 T	40
32	Wire rope sling one-leg 10m	21 T	70
33	Wire rope sling one-leg 4.7m	30 T	80
34	Wire rope sling one-leg 8.2m	50 T	100
35	Shackle	6.5 T	7
36	Shackle	8.5 T	8
37	Shackle	9.5 T	10
38	Shackle	13 T	15
39	Shackle	17 T	20
40	Shackle	25 T	25
41	Shackle	35 T	45
42	Shackle	42.5 T	75
43	Shackle	55 T	100
44	Shackle	85 T	120
45	Shackle	120 T	150
46	Hydraulic carriage	2 T	40
47	Container lifting attachments (auxiliary)	20' / 40'	40

48	Beam L 3m	20 T	150
49	Beam L 9m	30 T	250
50	Beam L 9m	40 T	250
51	Beam L 3m	60 T	300
52	Beam L 12m/15m	65 T	350
53	Beam L 12m	100 T	400
54	Beam L 12m/24m (complex)	100 T	450
55	Beam L 8m	200 T	500
56	Calibration weight (16 units available)	1 T	10 per unit
57	Fender		90 per unit
58	Gangway		40 per unit
59	Using of gear unmentioned herein shall be charged by agreement		

EXPLANATORY NOTES to Table 6

1. This table applies when the above gear is used for additional services beyond the normal technologic process, upon prior written request.
2. Gear shall be received and returned by the Customer on the basis of a bilateral report signed by both parties.
3. Any possible damage to the hired gear or destruction or making it inadequate to function caused by the Customer during usage of such gear shall be charged to Customer's account.
4. Within 2 working days of the possible damage (as described above), the two parties will agree in writing about the damage and the method of restoring the gear to the shape in which such gear had been hired. In case of any dispute about this agreement, the parties will seek to settle it amicably, and should this proves impossible, the parties shall claim their rights in a legal process.
5. Following usage of the gear, the parties shall confirm in a bilateral report the total time of usage by the Customer, subject to the above provisions.
6. Any costs of receiving and returning of the requested gear shall be for Customer's account.
7. The Port shall not be liable for any accidents or injuries which have occurred during operations with Port's gear while hired by the Customer.
8. Contamination to fence booms (resulting in inadequacy for further use, as found by the authorized authorities/bodies) or destruction of fence booms shall be charged at EUR100 per meter of length.

**TABLE 7. ISSUING OF PERMITS (MAGNETIC CARDS)
FOR ACCESS TO PORT TERMINALS**

I	Permits for access of vehicles to perform varied services relating to port operations, charges in BGN					
	Type of vehicle	Single entry	7 days	30 days	6 months	1 year
1	Access of a vehicle to one port terminal: Varna East or Varna West					
1.1	Cars	10	40	80	240	400
1.2	Light trucks	15	60	120	360	550
1.3	Freight trucks	25	75	150	400	600
2	Access of a vehicle to both port terminals: Varna East and Varna West					
2.1	Cars	15	60	150	450	600
2.2	Light trucks	25	75	150	400	650
2.3	Freight trucks	?	100	200	500	750
II	Permits for pedestrian access, charges in BGN					
1	Issuing of a permit to enter the Port (including initial safety instructions), per calendar year per person					15
2	Issuing of a permit for a single entry, when performing works by the Customer on Port's territory, per person					1

EXPLANATORY NOTES to Table 7

- Issuing of permits for vehicles owned by companies, organisations and individuals to provide access for the purposes of performing various types of services relating to port operations shall be in compliance with the *Rules for Control and Access Regime at Port of Varna EAD* and with the *Instructions for action when issuing different types of permits for access to the territory of Port of Varna EAD* (IK-501 v.05/18), unless otherwise agreed.
- The application forms for access of vehicles are available at the website of Port of Varna EAD.
- In case of violation of the provisions of the *Rules for Control and Access Regime at Port of Varna EAD* and the *Safety Instructions for Traffic and Operations of Vehicles on the Territory of Port of Varna EAD* (IK-514), e.g. speed limit violation, parking and leaving a car in restricted zones, staying overnight, etc., the violators will be charged:

- when the violation does not cause disruption to production process	BGN 40
- for repeated violation	BGN 60
- for third violation (incl. restricting further access to port terminals)	BGN 100
- when the violation causes disruption to production process	BGN 100

- For any damage to security equipment or components of the access control system (barriers, turnstile gates, fencing, etc.), those responsible for the damage will be charged:

- for minor damage (bent or broken barrier arm, pole or turnstile)	BGN 200
- for medium-level damage (broken barrier arm, pole, turnstile, etc. plus deformation of brackets or mechanisms)	BGN 300
- for major damage or breakdown of expensive components (cameras, controllers, etc.), the cost of damaged equipment shall be paid after examination and assessment by the Port's IT Department.	

- The above charges do not include VAT owed in accordance with the current VAT Act and the Regulation for Application of VAT Act.

MAKING AND SETTLING OF CLAIMS

1. Any claims relevant to execution of a contract with respect to operations, organization of technologic process or technical service shall be made in writing either by fax at: 052 632953 or by e-mail at: headoffice@port-varna.bg, with a copy respectively to:
 - Varna East Port (ts-east@port-varna.bg) or
 - Varna West Port (office@west.port-varna.bg).
2. Any claims relevant to execution of a contract with respect to accidents or damages shall be made in writing by e-mail to: headoffice@port-varna.bg, with a copy to the General Average Officer (e-mail: claims@port-varna.bg) immediately after finding out such accident or damage, but not later than 4 (four) hours of the event.
3. In case that any accident, damage and/or deficiency is found by the Customer, the Customer shall notify the Port without delay in accordance with Item 2.
4. The Customer agrees that no damages will be claimed with the Port in case of minor events (damages less than BGN 500), in view of the good business relationship and the insignificance of the damage.
5. Without prejudice to Item 4, when making a claim, the Customer shall present full set of documentation to ascertain the relevant event, after having properly fulfilled the above Item 2:
 - 5.1. Description of the event: date, time, No. of General Average Act or Notice Receipt duly issued by Port's officials
 - 5.2. Photos
 - 5.3. Copy of correspondence with aggrieved parties (if any)
 - 5.4. Contact person, correspondence address and telephone number.
6. Claims which do not contain the documents listed in Item 5, will be denied primarily, due to lack of documentation proving such event on Port's territory.
7. In case of claims which have been made within the above time limits, but do not allow inspection by Port's representatives (as to ships – after ship's departure; or as to goods or containers – after shipment of such goods or containers), such claims will be denied secondarily due to impossibility for bilateral recording and proving of the event.
8. In case of claims which have been made within the above time limits, but do not allow inspection by Port's representatives due to objective impossibility (ex. during ship's departure, or during goods shipment and leaving Port's territory), the Customer is required to submit a report issued by an independent survey organization and supported by photo evidence when making such claim.

**PORT OF VARNA EAD
CONTACT DETAILS**

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Operations Department	69 23 00	operativna@port-varna.bg
Storage Base	80 15 84	Fax: +359 52 750053
Varna West Port Terminal	69 32 61	office@west.port-varna.bg
Operations Department	69 33 00	info@west.port-varna.bg
Container Terminal	69 30 84	dispecheri@west.port-varna.bg
General Average Officer		claims@port-varna.bg